# Viability Review of the Development of Chilmington Green, Ashford, Kent

On behalf of Ashford Borough Council

September 2014 Rev A

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#### 1.0 Instructions

- 1.1 Bespoke Property Consultants (BPC) has been instructed by Ashford Borough Council to review the applicant's viability assessment of the proposed development at Chilmington Green, Ashford, Kent.
- 1.2 In carrying out this review, BPC has been in discussion and negotiation with the applicant's viability consultant Turner Morum since January 2013. Numerous meetings have been held with Turner Morum, the applicants, and Ashford Borough Council.
- 1.3 These discussions have led to the issue of a summary statement from Turner Morum, dated 20 August 2014 (Appendix 4) and the agreed financial appraisal dated 16 September 2014 (Appendix 1)
- 1.4 BPC have inspected the property in 2013 and 2014.
- 1.5 This assessment is provided for the purposes of agreeing appropriate S.106 obligations and is not a valuation of the subject site or scheme. It is provided for the sole use of the party to whom it is addressed. It is confidential to the addressee and their professional advisors. Bespoke Properties Ltd accepts responsibility to the Client named at the start of this report alone that this report has been prepared with the skill, care and diligence reasonably to be expected of a competent consultant, but accept no responsibility whatsoever to any person other than the client themselves.
- 1.6 Neither the whole nor any part of the report nor any reference thereto may be included in any published document, circular, or statement, or published in any way, without the prior written approval of Bespoke Properties Ltd.

#### 2.0 Executive Summary

- 2.1 We have reviewed the appraisals by Turner Morum produced between January 2013 and September 2014 and concluded that the main issues relating to the viability of the scheme are the S.106, infrastructure costs and the original sales values.
- 2.2 We have agreed the appraisal of the scheme dated 16 September 2014 and the results of this are shown at Appendix 1.
- 2.3 We have reviewed the inputs and assumptions used by Turner Morum as set out in section 3.

  By negotiation we have arrived at assumptions that fairly reflect the scale and nature of the scheme as well as industry and market norms.
- 2.4 The build cost allowances including infrastructure have been fully reviewed and are appropriate to the level of information available.
- 2.5 We have agreed a benchmark land value based on market information and previous schemes we have worked on in the Ashford area and across the south of England. The benchmark is £100,000 per gross acre which gives a total benchmark land value of £98,630,000.
- 2.6 The appraisal of the scheme with 10% affordable housing provision shows a residual land value of £99,539,619 which is just above the benchmark land value. It is therefore viable with policy compliant, S.106 contributions of £103,600,000.
- 2.7 As the Council is being asked to grant consent with less than a policy-compliant provision of affordable housing in phase 1, we are recommending a viability review mechanism is included in the S.106 agreement as shown in the draft HoT and Review Methodology set out at Appendix 2.
- 2.8 In order to be compliant with CIL Regulation 122, any contributions generated by the review procedure must be capped at the value of the contributions foregone plus indexation from the date of the planning consent. This is covered in the draft S.106 HoT.

- 2.9 The review mechanism starts after 850 unit completions and will be carried out on every subsequent phase of 600 units at a time 150 unit completions before the end of a phase.
- 2.10 Currently the first five phase reviews of the viability model are currently showing a deficit against the benchmark land value due to the early cost of infrastructure and S.106 items. This position will be recovered in later phases and overall the scheme is viable.

#### 3.0 Policy Context

#### 3.1 **NPPF**

- 3.1.1 Para 173 of the NPPF states 'To ensure viability, the costs of any requirements likely to be applied to the development, such as requirements for affordable housing, standards, infrastructure contributions or other requirements should, when taking account of the normal cost of development and mitigation, provide competitive returns to a willing land owner and willing developer to enable the development to be deliverable.'
- 3.1.2 The NPPF therefore allows for a profit for the developer which allows for the risks in developing and funding the scheme.
- 3.1.3 The NPPF also allows for a 'return' to encourage the landowner to bring the site forward for development. This 'return' or premium is generally dependent on three factors:
  - i) The planning status of the site and the lawful alternative uses it can be used for
  - ii) The aspirations and needs of the land owner
  - iii) The need of the local authority to see the scheme developed

#### 4.0 Assessment Inputs and Assumptions

#### 4.1 Assessment methodology

The applicant's appraisal uses their own viability model which calculates a residual land value per phase. This is an acceptable methodology and is in accordance with RICS Guidance Note 94 on viability in the planning process.

#### 4.2 Unit Mix

The scheme comprises 5,750 units in 9 phases, comprising 1 bed flats – 5 bed houses.

#### 4.3 Values of residential units

- 4.3.1 The values used within the applicant's appraisal were based on their market research included within the original submission. Clearly during the period which has elapsed since submission, the market has improved considerably.
- 4.3.2 Bespoke Property Consultants undertook market research on the internet, and through local agents for similar properties in the locality of the proposed development. This was discussed with Turner Morum and an agreed sales rate of £240/ft² has been used in the latest appraisal. This compares to a figure of £193/ft² in the original appraisal.
- 4.3.3 The gross development value is now £1.54BN compared to £1.19NB in the original appraisal.
- 4.3.4 Turner Morum have modelled 10% affordable housing provision by unit with a tenure mix of 70% affordable rent and 30% shared ownership.
- 4.3.5 For the affordable housing units capital values at a rate of £135/ft² have been allowed.

#### 4.4 Build costs

- 4.4.1 Turner Morum's appraisal includes a Cost Plan V4 (See Appendix 3A)produced by E C Harris. This has been reviewed by our QS, Mr Terry Sullivan, who, following discussion over various inputs has agreed the base build, extra over and infrastructure costs.
- 4.4.2 The base build cost for the residential units has been agreed at £120/ft², including external works and £8.66/ft² for extra over build costs to meet the quality agenda set out by the Council.

4.4.3 The Cost Plan, including all Infrastructure and S.106 costs including "work in kind", has been checked and verified by Mr Sullivan

#### 4.5 Appraisal assumptions

- 4.5.1 **Professional Fees** Turner Morum have included in the prelims/overheads section of the cost plan £24,908,181. This includes £11,902,526 of council fees and bonding costs. General professional fees for each phase have been allowed at 7%. Both costs are appropriate. This assumption will remain constant in the subsequent reviews.
- 4.5.2 **Sales and Marketing** have been allowed at 3.5% which is considered consistent with rates in the current market, fitting the profile of the proposed development and therefore acceptable. An additional allowance of 0.5% has been made for the sale of the affordable housing to a Registered Provider. These assumptions will remain constant in the subsequent reviews.
- 4.5.3 **Profit** We and the applicant have adopted figures of 20% for profit for the open market units and 6% for the affordable units, which are acknowledged to be the levels required to ensure debt finance at this stage of the project. There is still an outstanding debate as to what profit might be used in reviews, where risks on build issues will be lower.
- 4.5.4 **S.106 Contributions** A cost of £103,587,072 has been allowed. This figure has been calculated by the applicant and checked by the Council to verify it is correct. It is the actual contributions total and the cost of "works in kind", Affordable Housing, and infrastructure are in addition to this. The total cost is £214M. These figures will be monitored and actual costs incurred used at the reviews.
- 4.5.5 **Contingency** The applicants have allowed a contingency of 4% on the infrastructure and S.106 items which is a reasonable level. No allowance has been made in addition to the BCIS base build costs for the houses. This assumption will remain constant in the subsequent reviews.
- 4.5.6 **Finance costs** An interest rate of 6.75% has been used which is in line with the current market. No further allowances have been made for arrangement fees and bank monitoring costs. It should be noted that during negotiations on the appraisal, the cashflow of the

development and in particular the S.106 spend has been improved, whereby £25.2M has been saved in interest costs. The interest rate will remain a constant assumption in future reviews.

#### 4.6 **Benchmark Land Value**

When negotiations began the applicants sought a land value of £150,000 per acre. Using market value evidence, it was subsequently agreed that a price of £125,000 per gross acre is appropriate. This gives a total benchmark land value (BLV) of £98,630,000. Since this figure was agreed the applicants wished to have additional land included in the gross acreage, so we have reduced the BLV rate to £100,000 per gross acre, whilst maintaining the total figure. We believe the BLV total is appropriate and reflective of market conditions in accordance with RICS Guidance and the NPPF. For future reviews the BLV will be indexed by reference to the Savills Greenfield Land Price Index and the Land Registry House Price Index, taking the average of the two indices.

#### 4.7 BPC Assessment and Conclusion

4.7.1 We have agreed the appraisal, taking account of all the comments on the applicant's inputs and assumptions as noted above. The results of this analysis are shown at Appendix 1 to this report. The main changes in the assessment between January 2013 and now are as follows:

Item	January 2013	September 2014
Gross development value	£1.18BN	£1.54BN
Sales value/ft² open market sale	£193/ft²	£240/ft²
Affordable housing	£112/ft²	£135/ft²
Base build cost	£99.1/ft²	£108.65/ft²
Design fees on base build	7%	7%
Finance	6.75%	6.75%
Actual finance cost	£52.45M	£27.3M
Affordable housing	22% average	10% of phase 1
Profit: open market	20%	20%
Profit: affordable housing	6%	6%

Scheme surplus / deficit	-£123.2M	+£0.9M
Residual land value	-£23,787	+£99.5M
Infrastructure	£84M	£111M
S.106	£105.66M	£103.58M

- 4.7.2 Therefore policy compliant S.106 contributions with affordable housing at 10% in the first phase can now be provided.
- 4.7.3 The difference between residual land value and benchmark land value is dependent upon the estimated average prices being achievable and build costs incurred. It is therefore recommended that viability reviews to establish the amount of affordable housing on subsequent phases should be reserved until there is evidence of the selling prices achieved. The methodology of the review mechanism is set out at Appendix 2b.
- 4.7.4 We believe that the current appraisal is as robust and accurate as can be made on an outline planning application of this magnitude with the design information which is available.
- 4.7.5 The proposed review mechanism is flexible and will reflect market movements whilst allowing the Council to obtain additional affordable housing on site should market conditions improve.
- 4.7.6 The HoT for the S.106 secures the S.106 contributions that the Council require to mitigate the impacts of the development, despite the scheme currently being unviable over the first five phases. Viability will ultimately be recovered in the latter phases of the development. That said, a real price inflation of 1.8% over build cost inflation would make the early phases viable.

# Appendix 1

### Turner Morum Chilmington Green, Ashford

## Individual Phase Analysis

#### WITHOUT PREJUDICE

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Description	Total Units	Market Units	Affordable Units	% Affordable	GDV	Total Costs	Residual Land Value	EUV	Surplus/ Deficit	Viable/ Non- Viable?
Review 1	1,000	900	100	10%	£265,995,218	-£252,356,273	£13,638,945	£17,186,605	-£3,547,660	NON-VIABLE
Review 2	600	540	60	10%	£163,464,207	-£155,248,648	£8,215,559	£10,287,585	-£2,072,026	NON-VIABLE
Review 3	600	540	60	10%	£161,054,007	-£154,172,866	£6,881,141	£10,287,585	-£3,406,444	NON-VIABLE
Review 4	600	540	60	10%	£161,054,007	-£153,674,736	£7,379,271	£10,287,585	-£2,908,314	NON-VIABLE
Review 5	600	540	60	10%	£161,054,007	-£152,224,147	£8,829,860	£10,287,585	-£1,457,725	NON-VIABLE
Review 6	600	540	60	10%	£161,121,987	-£150,800,995	£10,320,991	£10,287,585	£33,407	VIABLE
Review 7	600	540	60	10%	£161,121,987	-£150,017,292	£11,104,695	£10,287,585	£817,110	VIABLE
Review 8	600	540	60	10%	£160,745,007	-£149,087,859	£11,947,608	£10,287,585	£1,660,023	VIABLE
Review 9	550	495	55	10%	£147,301,369	-£126,079,819	£21,221,550	£9,430,286	£11,791,264	VIABLE
WHOLE SITE	5,750	5,175	575	10%	£1,542,911,793	-£1,443,662,634	£99,539,619	£98,629,985	£909,634	VIABLE

Whole Site Surplus/ Deficit

£909,634

Review 1 Affordable					
Phase 1 Affordable 10%					
Review 5 Affordable					
Phase 5 Affordable 10%					
Review 9 Affordable					
Phase 9 Affordable 10%					

Review 2 Affordable						
Phase 2 Affordable 10%						
Review 6 Affordable						
Phase 6 Affordable 10%						

Review 3 Affordable						
Phase 3 Affordable 10%						
Review 7 Affordable						

10%

Phase 7 Affordable

Phase 4 Affordable	10%					
Review 8 Affordable						
Phase 8 Affordable	10%					

Review 4 Affordable

## Appendix 2a

#### Appendix 9 - 12/00400/AS - Land at Chilmington Green - Heads of Terms for a s106 agreement

#### Legislation

Planning obligations under Section 106 of the Town and Country Planning Act 1990 (as amended), commonly known as s106 agreements, are a mechanism which make a development proposal acceptable in planning terms, that would not otherwise be acceptable. They are focused on site specific mitigation of the impact of development. A s106 obligation can:

- 1. restrict the development or use of the land in any specified way
- 2. require specified operations or activities to be carried out in, on, under or over the land
- 3. require the land to be used in any specified way; or
- 4. require a sum or sums to be paid to the authority on a specified date or dates or periodically

The legal tests for when LPA's can use a s106 agreement are set out in regulation 122 and 123 of the Community Infrastructure Levy Regulations 2010 as amended. With regard to CIL compliance, the test is that a planning obligation may only constitute a reason for granting planning permission for the development if the obligation is:

- (a) necessary to make the development acceptable in planning terms;
- (b) directly related to the development; and
- (c) fairly and reasonably related in scale and kind to the development.

During the course of negotiating the Heads of Terms set out below, officers from ABC and KCC have provided clear evidence for all proposed contributions and works of how the sums have been calculated (with the scale directly relating to the scale of the development applied for) and how they will be spent to directly benefit the residents of Chilmington and mitigate the impact of the development on service provision. The policy references and other starting points are set out in the table below together with any necessary commentary.

#### National Planning Policy Framework (NPPF) - Policy Tests

As well as the legal tests, the policy tests are contained in the National Planning Policy Framework (NPPF):

"203. Local planning authorities should consider whether otherwise unacceptable development could be made acceptable through the use of conditions or planning obligations. Planning obligations should only be used where it is not possible to address unacceptable impacts through a planning condition.

204. Planning obligations should only be sought where they meet all of the following tests:

- necessary to make the development acceptable in planning terms
- directly related to the development; and
- fairly and reasonably related in scale and kind to the development."

"205. Where obligations are being sought or revised, local planning authorities should take account of changes in market conditions over time and, wherever appropriate, be sufficiently flexible to prevent planned development being stalled."

Officers consider that all of the recommended obligations below meet the CIL tests and are necessary to make the proposed development acceptable in Planning terms.

	Detail of Obligation	Amount(s)	Trigger Point(s)	AAP and other policy references	Notes
				(in accordance with the requirements of the CIL Regulations set out above)	
	Affordable Housing				
1.	a) Subject to viability appraisal(s) as set out in Head 37, to provide not less than 30% of the total 5, 750 dwellings as affordable housing (AH), comprising 60% affordable rented units and 40% in other forms of affordable provision (or such other proportion as the Council specifies) and to such standards, timings and other particulars as the Council specifies in an affordable housing scheme(s). The affordable housing shall be owned and managed by a registered provider of social housing previously approved by the Council.  b)The initial phase (for viability purposes) of 1000 dwellings to deliver 10% AH. Thereafter, viability to be reassessed for each subsequent "phase" (as defined by Head 37) to determine the level of AH provision for that phase. No phase shall deliver less than 10% or more than 40% affordable housing (direct provision).  c) 5% of all affordable housing units to be Habinteg Wheelchair Housing Design Guide Standard, to cater for people with physical disabilities and families with disabled children.  d) The Developers to build all units unless otherwise agreed (see below) and transfer them to the ownership of Housing Associations. Alternatively, subject to prior approval by the Council, to gift land plot/s to Housing associations and or Ashford Borough Council together with financial contributions for construction of the units to deliver a number of the units on the plot/s of which they would retain	Phase 1 - [60] affordable rented units  [40] Intermediate tenure units  Phases 2 - 9 – delivery (scale and tenure) to be approved by LPA following a review of viability for that phase.	To be agreed in the affordable housing scheme to be approved prior to commencement of each vaibility phase but based on  AAP Main Phase 1 – 448 units  AAP Main Phase 2 – 341 units  AAP Main Phase 3 – 467 units  AAP Main Phase 4 – 469 units  All affordable units within a sub-phase to be built and transferred before occupation of 75% of the open market dwellings within that viability phase.	Core Strategy policy CS12 (which requires 30% AH), the Affordable Housing SPD and guidance in the NPPF.  AAP – policy CG1- c) delivery of varied housing offer, CG18 – Provision of Affordable Housing; development aims to provide a total of 30% affordable housing (1, 725) with a tenure split of 60% affordable rent and 40-% other forms of affordable provision. Viability case for lesser provision may be accepted by the Council. No less than 10% AH and a maximum of 40% in any main phase.  Reference should be made to the Chilmington Green Accommodation Quality Charter – Older People and Vulnerable Groups to assist in understanding the Councils objectives with these particular types of accommodation.	Please refer to Head 37 for how viability is proposed to be assessed across the scheme as a whole and within each viability phase (as defined by Head 37). The main outcome of the viability reviews of each such phase will be to determine the scale and type of AH to be provided within each viability phase. Although the obligation to provide AH within the first viability phase of 1000 dwelling units will be fixed at 10% and the mix indicated in column 2, the levels of and type (within certain parameters – see below) of AH within each subsequent phase will be determined by viability reviews of those phases and through the agreement of AH schemes for those phases.  The levels of Affordable Housing are key to the viability of the site due to the significant cost of subsidising "traditional" forms of AH. AH only and (no other infrastructure provision) may be reduced within each phase from the target of 30 % provision if it can be demonstrated that a given phase cannot afford its full complement of 30% provision.  The Council may accept a viability case for a reduction from 30% AH provision within a phase, but the level of AH provision within each and every phase will not fall below 10% and not exceed 40% of the total dwellings within each and every phase. Furthermore, the level of AH provision will not exceed 40% and fall below 10% of the total dwellings across any "main phase" (as defined by the AAP).  The Council may also accept a departure from the obligation in column 1 to have 60% of all Affordable Housing being affordable rented within a phase. However, the level of affordable rented provision within each and every phase and the level of affordable rented provision within each and every phase and the level of affordable rented provision will not fall below 30% of the total AH provided within each and every phase and the level of affordable Housing provided across any "main phase".

	ownership. This to include the seems to	T			Make and in any page of condens, and other transfer of the transfer
	ownership. This to include the scope to use the plots sold to Ashford Borough				If there is any agreed under – provision of the level of
					AH within a phase (i.e. below 30% of all dwellings within
	Council to deliver self- build options.				a phase being AH) that under – provision will be rolled
	e) The Developers to also covenant to				over to the next phase and provided therein subject to
	sell serviced land parcels at market value				the viability of that phase as demonstrated by its viability
	to RP's if an offer equivalent to an offer				appraisal and the application of a cap on the maximum
	from another developer is received from				provision of AH within any and all phases of 40%.
	an RP.				If there is any agreed under provision of affordable
					rented within a phase (i.e. below 60% of total affordable
	( Housing principles document to be				·
	agreed and appended to S106)				housing provided within that phase) that under provision
	,				will be rolled over to the next phase and provided therein
					subject to the viability of that phase as demonstrated by
					its viability appraisal.
					There are a number of areas within particular Main
					phases of the development where it may be appropriate
					to deliver greatly reduced or no affordable housing to
					assist the developer to achieve the design and character
					area ambitions of the Chilmington Green Area Action
					Plan. The character areas in question where this
					approach could be adopted include the:
					approach could be adopted include the.
					Chilmington Green Hamlet Character Area
					Southern Fringe Character Area
					Discovery Park Edge Character Area
					Delivery of the older person's accommodation and
					supported persons accommodation needs to be
					synchronised with the District Centre in Main phase 1
					and if required following further review in the Local
					Centres within Main phases 3 and 4, having suitably
					established facilities to ensure that appropriate service
					provision is available to assist with the function of these
					types of accommodation and for the wellbeing of the
					occupants. If the District Centre and Local Centres take
					longer to be 'functional' than is anticipated then ABC
					could accept areas of land set aside for delivery of the
					older person's and supported accommodation. This land
					should be in close proximity to the 'centres', to deliver
					this provision when the 'centres 'are suitably
					established.
	Sustainable Design and Construction				
2.	Carbon Off- Setting Contribution	To be calculated using the	No occupation of a	Core Strategy policies CS1, and CS10	
	To make contributions to the Ashford	shadow price of carbon set	building until the energy	(C), the Sustainable Design and	standard will primarily be achieved via a planning
	10 mare contributions to the Ashiotu	<u> </u>	1		

	Carbon Fund based on the residual carbon emissions of the development set out in the energy performance certificate for each building and quantified over 10 years, (as set out in policy CS10 or its replacement).  (NB: this Head will deal with the issue of changes to the Building Regulations in 2016, and any other legislative changes)	out in the Sustainable Design and Construction SPD.	performance certificate has been supplied. Contributions to be aggregated to those attributable to tranches of 100 dwellings or paid individually in the case of non-residential buildings.	Construction SPD and guidance in the NPPF.  AAP Chapter 12 - Percentage of new homes to meet relevant Code for Sustainable Homes standards as established through Policy CS10 (Core Strategy) and supported through the Sustainable Design and Construction SPD 100%. Percentage of new buildings to meet relevant BREEAM standards as established through Policy CS10 (Core Strategy) and supported through the Sustainable Design and Construction SPD 100%. Percentage of Carbon Dioxide Emissions (regulated) reduced from:  1) residential development - At least 15%  2) non-residential development - At least 10%	condition. The relevant code for residential is Code 4: the relevant code for non-residential is BREEAM Excellent. There will also be other buildings that will need to achieve a bespoke standard i.e. education buildings. However, achieving carbon neutrality may have to be achieved by the payment of a carbon offsetting payment. In part this will depend on progress on the CHP plant shown in the district centre (Head 3), which is under discussion. This Head provides for such payments to be made, if necessary, in order to achieve compliance with CS10.
3.	Provision of a CHP plant  To agree the design and specification of a CHP plant prior to the submission of any RM application in the District Centre or by the occupation of 200 dwellings on the site whichever is the earlier, capable of serving all the development at Chilmington Green, unless otherwise agreed by the LPA. To construct the plant prior to the occupation of any floorspace in the District Centre or by the occupation of 500 dwellings whichever is the earlier. To provide underground ducting to all properties to enable them to receive energy generated by the CHP plant, unless otherwise agreed by the LPA. Once installed, the plant shall be retained in effective working order.	Design and specification to be approved by the LPA prior to occupation of 200 dwellings on the site.	Agree design = prior to 200 dwellings.  Construct = prior to occupation of 500 dwellings.	Core Strategy policies CS1, and CS10 (C), the Sustainable Design and Construction SPD and guidance in the NPPF.  AAP – Chapter 10 policy CG19 requires a district heating system supported byas Combined Heat and Power system.	See Head 2 above.
4.	Provision of flexible/sustainable residential accommodation  1. All houses to meet Lifetime Homes	All non-flated     accommodation.     Any residential     property with	Approval of RM.	AAP – the Vision for Chilmington Green. Policy CG1 c)  The Chilmington Green Quality	

		1		1	
	standard.  2. All party/separating structures to achieve airborne sound insulation values at least 8dB higher and impact sound insulation values at least 8dB lower than Approved Document E (2003 edition, with 2004 amendments)  3. All homes to have high-speed internet access (minimum speed of >25 MB).  4. All RM approvals to achieve BforL 12.  5. All homes to be capable of flexible expansion to meet agreed flexibility targets.  6. All daylighting standards to be a minimum of 2% in kitchens and 1.5% in livings rooms, dining room and studies – using BS 8206-2  (NB: this Head may be superseded in part through overlap with the Head	separating/party structure. 3. All homes. 4. All homes. 5. All homes. 6. All homes. 7. All homes.		Charter 8, 9, 10, 11, 15, 16, 22.	
	relating to the Quality Agreement during final negotiation and the Design Code).				
	Community Management Organisation (CMO)				
5.	Provision of the CMO	As set out in Column1.	Process to commence	AAP – Chapter 8, envisages the	
	Purpose and Form		upon signing of the s106.	creation of a community development trust type arrangement at Chilmington	
	1.1 The developers will work with the Council to agree and jointly set up a CMO that fully accords with the principles set out in the Brief for that organisation agreed between the developer team and the Council and as subsequently agreed by the Chilmington Green Task Group in June 2013 (such Brief to be			Green, in the form of an independent not for profit organisation, which would aim to bring social, economic and environmental benefits to the community. It would be a community-led organisation with an approach that encourages and supports people taking responsibility for their own communities. Such a trust would	

- annexed to the S106) including providing funding for that process.
- 1.2 The developer shall submit to the LPA and the LPA shall approve the constitutional documentation/arrangements creating and governing the operation of the CMO and the form of entity the CMO will take (notwithstanding the references to limited companies in the Brief referred to above). The constitutional arrangements/documentation shall 1) ensure the CMO shall have inclusive governance arrangements as set out and in accordance with the key principles/objectives of the Brief
  - 2) Provide for a balanced representation of interests (developer/resident/Local Authority/other) on any board or other governing/voting body

and

3) ensure the CMO can effectively carry out all of its intended functions including estate management.

#### Timing of the creation of the CMO

2.1 A Shadow CMO Board shall be created and shall be operational at least four months before the commencement of any works on site. The Shadow CMO Board shall be created in accordance with the principles outlined in the brief. The LPA shall approve the identity of the members of the Shadow CMO Board, its terms of reference and its operating procedures prior to it being created, and it shall be

work alongside the existing parish councils – each body having a set of related but clearly distinguished roles and responsibilities.
Policy CG10 states:-

"In order to help establish a strong community at Chilmington Green, the council supports a community led management arrangement.

The preferred solution for community governance at Chilmington Green will need to be determined before outline planning permission is granted but there is scope for a community development trust arrangement to take on the responsibility for managing and maintaining a variety of uses, facilities and space to be delivered as part of the development.

A detailed strategy, supported by a business case, will need to be prepared and agreed with the council which will need to establish the scope of the community governance arrangement, how it will evolve and develop over time, and the long term financial sustainability of the model. In particular, this strategy will need to show how the arrangements proposed would successfully interact with and work alongside the existing parish councils.

An appropriate level of developer contribution will need to be made in line with the approved business case to provide for the arrangement proposed and for community development (especially in the early years), including staff, premises and equipment costs. This support will need to be provided until a local community management body in a

create	ed as approved by the LPA.		form agreed by the council (e.g. a	
2.2 Interim	n naid staff management to be		Trust) has been set up and is	
	n paid staff management to be		operationally effective with a firm	
· ·	ce and funded with the first		financial basis (including property and	
_	start-up grant contribution (as		other endowments and a potential	
	at below) before statutory		resident service charge regime."	
Commi	nencement of any works on site			
2.3 The "fu	full" CMO as agreed shall be		The Chilmington Green Quality Charter	
	lly established as an entity		- 1, 2, 3 (part), 4, 5,	
	the first residential			
occupa	eation on the site in accordance			
I	ne constitutional details			
approv	ved by the LPA.			
	and the state of t			
	operating business plan for the			
I	ar development period (3years			
	ail, 17 years in outline) to be itted by the developer in			
	dance with decision criteria to			
	eviously agreed by the			
I	cil in consultation with the			
	within 3 months of statutory			
	nencement on site, and to be			
	ved annually. This approved			
	ess plan will inform what is			
	itely decided/approved by the			
	n consultation with the CMO re			
the am	nount of the resident levy and			
	ommercial levy (see 6.1 below)			
0140				
-	onsibilities and transfer of			
<u>community</u> :	assets			
3.1 The Cl	CMO will own, and/or maintain			
and m	nanage in ways consistent with			
its fina	al approved business plan(s) a			
stock o	of community assets required			
by the	e AAP for residents of the			
	opment. In accordance with			
	quirements set out in other			
	s of Terms to draw up and			
	detailed sites, specifications			
	esigns for approval by the			
	cil and in consultation with the			
CMO,	the developers must either			
a) provid	de at least the following			

community assets and provide for the unencumbered freehold of these assets to be transferred to the CMO for nil consideration to a timetable to be agreed, or  b) provide funding to enable the CMO to deliver those assets.  The developer will be responsible for providing appropriate vehicular and pedestrian access to the agreed sites and all necessary and relevant services/utilities to those assets through prior agreement with the LPA, Borough Council and CMO in
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services/utilities to those assets through prior agreement with the LPA, Borough Council and CMO in
through prior agreement with the LPA, Borough Council and CMO in
LPA, Borough Council and CMO in
LPA, Borough Council and CMO in
addition to the costs stated in each
Head of Terms referred to. The
principal assets are as follows:
a) At Discovery Park, outdoor sports
pitches as set out in Head 12
below totalling 22.08 ha of land.
b) At Discovery Park land (0.04 ha)
and funding [£xx] for the
construction of a landscaping
maintenance depot and workshop
(if subsequently deemed needed
by the CMO).
c) At Discovery Park a sports hub of
1.37ha as set out in Head 12.
d) Informal and natural green space
of 27.6 ha at the various triggers
points stated in Head 8.
e) Children's and young people's play
space of 6.94 ha as set out in
Head 10.
f) Allotment space of 2.76 ha as set
out in Head 11.
g) At Discovery Park strategic park
space (DP3) as a contribution from
and justified by the development
towards a larger strategic park of
7.44ha as set out in Head 12.
h) Ecological and visual mitigation
land of 92.85 ha.
i) Existing woodland xxx (Head 25).

j) Flood attenuation/SuDs land of		
9.74ha as set out in Head 7.		
k) At the Hamlet space and the		
transfer of fully serviced built		
facilities for a cricket pitch,		
-		
community pavilion and associated		
other sporting activities as set out		
in Head 9 totalling [1.795 ha of		
land and facilities]		
Built space for two local hubs of		
[0.06 ha and 0.07 ha] and a district		
centre community hub of		
0.4802ha] as set out in Heads 15		
and 14.		
m) Built space for local health centre.		
As Head 14.		
n) Soft landscape verges TBA		
(maintenance only)		
o) Bus shelters, benches, litter bins,		
street name plates and other street		
furniture TBA (maintenance only)		
CMO operating premises (1, 2 and 3)		
ONO operating premises (1, 2 and 3)		
4.1 No later than 12 weeks prior to the		
first occupation of a dwelling on the		
site, the developer will provide the		
CMO Premises 1 comprising of no		
less than 300 square metres of		
-		
floorspace of temporary, good		
quality and fully serviced (in		
accordance with a specification to		
be approved by the LPA prior to the		
commencement of the first dwelling)		
and accessible/DDA compliant		
office, meeting, activity, storage and		
reception space for the use of the		
CMO (including high-speed internet		
access of >100MB) together with		
appropriate temporary parking for		
staff and visitors. The premises		
must be on the development site, in		
=		
a location to be previously approved		
by the LPA within 3 months of		
development first commencing. The		
developer will make this facility		
available on a lease at nil		

	 <del>,</del>
consideration until the CMO has	
moved to premises 2.	
•	
4.2 Within the floorspace of the district	
centre, within a building designed for	
ultimate use as commercial and	
retail floorspace the developer will	
provide 300 square metresof usable	
and serviced and accessible	
floorspace (including high-speed	
internet access of >100MB) together	
with appropriate parking for staff and	
visitors on a lease at nil	
consideration for the second	
temporary office and meeting space	
of the CMO (Premises 2) by the	
occupation of 500 dwellings on the	
site. The developer will make this	
facility available until the CMO has	
moved to Premises 3.	
4.3 The CMO will be provided with 300	
square metres of permanent office	
and meeting room space(including	
high-speed internet access of	
>100MB) within the community hub	
as part of the specification for that	
building (to be constructed and	
transferred at nil consideration) in	
the District Centre together with	
appropriate parking for staff and	
visitors to allow relocation by the	
CMO to it by the occupation of 1800	
dwellings on the site.	
-	
Commercial, retail and office buildings	
and/or residential buildings and/or	
cash endowment	
CATE ONO WILL SEE THE 1914	
6.1 The CMO will be provided with the	
unencumbered freehold title for nil	
consideration to a mix of a	
minimum of 20,000 square feet	
(but up to 50,000 sq ft) of lettable	
commercial, retail and office	
buildings (including high-speed	
internet access of >100MB) or	
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	such other form of endowment (i.e.	
	cash endowment or residential	
	units) as is approved by the LPA.	
	The commercial retail and office	
	buildings and/or residential	
	_	
	dwellings shall be constructed by	
	the developer to a specification to	
	be previously approved by the	
	LPA/Council in consultation with	
	the CMO.	
5	2 The endowment shall be delivered to	
5.		
	the CMO in accordance with the	
	triggers requirements and processes	
	set out in the document entitled	
	"Mechanism for delivery of	
	endowment to CMO" to be agreed	
	and appended to the s106 [Draft	
	appended to these Heads of Terms]	
	2. If it is agreed not to provide E0 000	
5.	3 If it is agreed not to provide 50,000	
	sq ft of commercial/retail/office, a	
	minimum of 20,000 square feet of	
	commercial/retail/office floorspace	
	shall be provided. This minimum	
	provision shall be supplemented by	
	additional endowment be that	
	additional commercial floorspace	
	and/or residential units and/or cash	
	endowment of a sufficient quantum	
	and appropriate type to generate	
	sufficient income for the CMO over	
	the short and long term to enable	
	the CMO to be self sufficient, the	
	timing of provision of and form of	
	such "additional" endowment to be	
	approved by the LPA in consultation with the CMO in accordance with	
	Annex [LJ insert reference to Annex)	
<u>O1</u>	ther financing of the CMO	
6.	1 The developer to put in place the	
0.	following financing requirements as	
	commitments for ensuring a fully	
	viable and sustainable operating	
	CMO model:	
		I .

a) An annual business levy of £1 per		
square metre (but ultimately the		
exact amount to be determined by		
the first business plan approved by		
the LPA see 2.4 above) to apply to		
all commercial, retail and office		
leaseholders and freeholders		
within the development (whether or		
not the floorspace is endowed to		
the CMO). The CMO to receive		
the levy and have the ability to		
vary the amount annually upwards		
by no more than the consumer		
prices index (CPI), and have the		
ability through covenants or other		
appropriate mechanism to enforce		
collection in the event of non-		
payment. The LPA shall approve		
the legal /mechanism		
documentation securing this levy		
for the benefit of the CMO prior to		
first occupation of any commercial		
floorspace. There shall be a		
restriction on the occupation of		
each premises until such legal		
mechanism/documentation has		
been implemented as approved in		
respect of each premises.		
b) An annual residents levy per		
property to be an average of £300		
per property (but ultimately the		
exact amount to be determined by		
the IRA and 3.4 shave) adjusted		
the LPA see 2.4 above) adjusted		
per property according to housing		
mix) to be secured for the benefit		
of the CMO in respect of each		
residential dwelling. The LPA to		
approve the legal documentation		
securing this levy for the benefit of		
the CMO prior to first occupation of		
a dwelling and there shall a		
restriction on the occupation of		
each dwelling until such legal		
mechanism/documentation has		

been implemented as approved in			
respect of each dwelling. The			
CMO shall have the ability to vary			
the levy annually by no more than			
the consumer prices index (CPI),			
but including the ability to discoun	t		
or provide exemptions as it sees			
fit, and have the ability to enforce			
collection in the event of non-			
payment.			
c) A start up grant (to provide for			
recruitment of interim CMO staff			
and other start-up costs) of £150,			
000 from the developers paid			
before statutory commencement.			
d) A variable 'deficit grant' of £ per			
year to be specified depending or			
the business plan and outurn cost			
for each year- but a total of £2.3m			
(payable annually on 5 April for th			
entire period of the development)			
by the developers to cover the			
CMO's annual operating losses			
until the CMO operating position			
achieves annual surpluses			
consistent with the agreed CMO			
business plan model or for at leas	t		
20 years after commencement of			
development (whichever is later).			
Other matters			
7.1 Design specifications for community			
and other buildings and open spaces			
required to be provided by the developer			
and transferred to the CMO will be			
subject to a process whereby the LPA/			
ABC/CMO first signs off a brief produced			
by the developer which contains a desig			
specification and costing, and whereby			
the final design is to be approved by the			
local planning authority in consultation			
with the CMO shadow or full board and			
KCC and the PCT as appropriate before			
planning permission is applied for. Any			
building will be subject to a one year			
maintenance period during which the			

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	developer will put right any defects that				
	emerge. Flexibility to be retained as to				
	final responsibility to whether the				
	developer or CMO				
	undertake/commissions the building work				
	for each individual requirement.				
	7.2"The developer shall pay an				
	appropriate inspection fee in respect of				
	each building/facility to be transferred to				
	the CMO and all appropriate collateral				
	warranties relating to the construction of				
	the relevant building facility shall be				
	provided to the CMO. Where property is				
	to be transferred to the CMO, the				
	unencumbered freehold to that property				
	shall be transferred to the CMO for				
	nil/nominal consideration and the land				
	shall be free of contamination".				
	(two papers annexed to the s106 - CMO				
	principles paper and CMO commercial				
	estate paper)				
		1050,000	0	AAD alasta Olivia (a. Olivia (a.	
6.	Early Community Development	[£50, 000 per year payable	Commencement of	AAP – chapter 3 Vision for Chilmington	These monies are separate from the CMO funding, and
	Provision of funding for staff and	on statutory commencement	development and each	Green, paras. 3.6 – 3.11.	derive from thee CG Quality Charter requirements
	accommodation/running costs for a	date]	anniversary of	The Chilmington Green Quality Charter	although in practice it is likely that staff will work together
	community development programme		commencement for 5	- 1.	possibly within the CMO premises.
	including the costs of establishing a		years until the CMO is		
	community website.		fully established and		
			funded.		
7.	SUDS provision, maintenance and		Timing as required to	AAP Chapter 12 - Percentage of new	The achievement of the relevant standard run-off
	management contribution		serve developments -	development to meet the relevant	rate/discharge rate will primarily be achieved via a
	1.The laying out and transfer with a		to be agreed and	maximum run off rates as established	planning condition, which will determine the design of
	contribution to the relevant management		provided prior to such	through Policy CS20 (Core Strategy)	SUDs features, their construction and maintenance. The
	body (which may be the CMO) following		development(s) being	and the Sustainable Drainage SPD –	s106 requirement will therefore relate primarily to
	approval of a maintenance plan for all		brought into use.	100%	maintenance of SUDs features within a wider
	surface SUDS drainage features that will			Appendix 3 - SUDS - ongoing	ecological/POS environment, probably by the CMO (see
	not be in private ownership. SUDS			delivery of SUDS network, including	Head 3).
	features to be provided as a minimum			assist of color notion, moraling	The costs both capital & commuted sums use the cost
	are,			a) Phase 1 - the delivery of the	evidence for the PGS&W SPD formulated 2010/11, and
1		0 : 1		strategic SUDS pond to the	therefore requires indexing.
		1 ( 'Obital coct (0) E'') / (EU/Hc			
	Detention ponds: 3.40Ha	Capital cost @ £23,759/Ha		west of Willow Wood - size to	
	Detention ponds: 3.40Ha	£80,780.60		west of Willow Wood - size to be agreed	It is not yet clear to what extent the CMO will acquire
	Detention ponds: 3.40Ha	•			

_	T	T			
	Permanently wet ponds: 6.34Ha  Total Provided: 9.74 Ha of ponds and swales  2. Any other SUDS features not within private ownership proposed as part of agreeing drainage features pursuant to conditions, shall be provided as agreed and should maintenance by either ABC/KCC/CMO be agreed, be subject to the payment of commuted sums to be agreed.	Commuted sum @ £2,200/Ha £7,480 / year for 10 years  Capital cost @ £35,639/Ha £225,951.26 (plus all professional fees)  Commuted sum @ £550/Ha £3,487 / year for 10 years  Capital costs/commuted maintenance sums to be agreed following approval of features.			upkeep. Hence the sum referred to in column 2 may need to increase or decrease depending on the quantum and nature of other SUDS infrastructure to be adopted by the CMO if offered and agreed. The S106 will set out a methodology to calculate this additional appropriate contribution.  Originally it was envisaged that KCC would be responsible for all SUDS features due to commencement of Schedule 3 of the Flood and Water Management Act 2010. Transition arrangements were then revised by Defra, and now the Govt is consulting on a regime that would see ABC responsible for much of SUDS systems. If adoption is sought by the applicant it must be undertaken in conjunction with a Section 38 highways agreement for highway adoption as proposed in KCC's interim drainage adoption guidelines. Adoption would be restricted to the highway boundary, would not normally apply to open spaces and certain elements would require payment of commuted sums. Retrospective adoption by the drainage approving body would not be sought.  Subject to satisfactory design KCC will adopt SUDs which are associated with the highway. Decisions in relation to drainage adoption have implications for highway adoption. Therefore both highway and drainage adoption must be considered at the same time.
	Public Open Space, Play Areas, Sports pitches and associated buildings				
8.	<ol> <li>Informal/Natural Green Space</li> <li>A total of 27.60ha of publically accessible and usable space to be provided on site to include pathways, cycleways, planting and incidental play features.</li> <li>The total quantum necessary per phase will be dependent on the size of the AAP Main phase based on 2.0Ha/1000 persons. Likely phasing to be as follows,</li> </ol>	Capital cost @ £75,103.73/Ha  Likely total = £2,072,862.95 (this excludes all professional fees such as specification and design costs or supervision fees which need to agreed separately depending upon delivery option agreed).	Partly dependant on when other open spaces will be provided, as informal green space provides much of the necessary green routes and these should be delivered in parallel to other strategic open spaces, but no later than,  a) . Phase 1 –1000 dwellings	Core Strategy policies CS1, CS2 and CS18, Public Green Spaces and Water Environment SPD and guidance in the NPPF.  AAP Chapter 12 and Appendix 3 - Additional amount of public open space delivered at Chilmington Green:  1. Informal / Natural Green Space - complemented by pathways and cycle routes where appropriate; a) Phase 1 = 6.96 ha	Drainage potentially necessary.  Note location of pylons and treatment of the space they are within.  The costs both capital & commuted sums are based on the PGS&W SPD. The cost evidence for this policy was formulated 2010/11, and therefore requires indexing.

				1	
	a) Phase 1 – 6.96 ha b) Phase 2 – 5.76 ha c) Phase 3 – 7.2 ha		b) Phase 2 – 2500 dwellings c) Phase 3 – 4000 dwellings	<ul> <li>b) Phase 2 = 5.76 ha</li> <li>c) Phase 3 = 7.2 ha</li> <li>d) Phase 4 = 7.68 ha</li> </ul>	
	c) Phase 3 – 7.2 ha d) Phase 4 – 7.68ha		d) Phase 4 – 5500 dwellings	Total = At least 27.6 ha	
	<ol> <li>LPA/ABC/CMO to sign off a brief produced by the developer which contains a design specification and costing for each AAP Main phase, and the final design to be approved by the local planning authority in consultation with the CMO shadow or full board as appropriate before any RM applications for a phase is applied for. Any area and the structures/planting within them will be subject to a one year maintenance period during which the developer will put right any defects that emerge.</li> <li>Developer to provide/construct in consultation with ABC and CMO and the unencumbered freehold to be placed with Community Management Organisation (CMO) at nil cost following the maintenance period.</li> </ol>		Developer to provide and maintain for 1 year and transfer to Community Management Organisation at nil consideration.		
9.	Chilmington Hamlet  1.To provide the following facilities, on a site area the boundaries of which are to be previously agreed with the Council and CMO,  a) 1 x Cricket Pitch 1.42ha b) 1 x Community Pavilion 0.029ha to comprise 297sqm of floorspace (of which 250 sq m needs to be designed to be usable as community space) c) 1 x batting cage 0.019ha d)1 x bowling green 0.16ha e)2 x tennis courts 0.13ha	1. £1,208,000.00 capital build costs (excl fees, contingencies and inflation, specification and design costs or supervision fees which need to be agreed separately.).  Access roads and service costs are assumed to be provided by the developer and not part of the above	Brief to be agreed by occupation of 1000 dwellings. To be completed and brought into use by the occupation of 1,400 dwellings, maintained for one year and then transferred free of charge to the CMO.	Core Strategy policies CS1, CS2 and CS18, Public Green Spaces and Water Environment SPD and guidance in the NPPF.  AAP - Chapter 5 and policy CG5 – laying out of the cricket ground. Chapter 6 and policy CG8. Chapter 12 and Appendix 3 - 3.Outdoor sports space:  Phase 1 –1.85 ha at the Hamlet  Appendix 3- Community space at	Additional facilities have been included in this location that ensures the total outdoor sports allocation is used to create a multi functional leisure facility that will serve a wider demographic of the community and still well within the land identified by the AAP.  Note 1 – 1.38ha identified in the OPA is a significant deficit from the 1.85ha identified in the AAP. There are also serious concerns about locating tennis and netball facilities in isolated areas; these will need to be relocated to more appropriate areas such as the Hamlet (as we propose here) or Discovery Park.  Due to the sensitive nature of the Hamlet and the

	f)1 x car park 0.025ha	costs.		cricket pitch	aesthetic aspirations careful consideration with regards
	Total 1.79 ha site area	Commuted sum = £241, 600.00 (excl indexation)			design, may cause costs to rise, as will quality of the existing land, as land drainage will also have an impact on the capital cost and commuted sum.
	2. Equipment storage facility (for mowers, rollers etc) on 0.005ha of land adjoining the site of 1. above.	2. £10,000 - £58,000 capital cost			
	3. ABC/CMO to sign off a brief produced by the developer which contains a design specification and costing, and the final design to be approved by the local planning authority in consultation with the CMO shadow or full board as appropriate before planning permission is applied for. Any building/facility will be subject to a one year maintenance period during which the developer will put right any defects that emerge.				
	4. Developer to provide/construct in consultation with ABC and CMO and unencumbered freehold to be placed with Community Management Organisation (CMO) at nil cost.				
10.	Children's and Young People's Play Space  1.To construct and provide not less than 6.94 ha of Children's and Young Peoples equipped play space as follows  a) Main Phases1and 2 – delivering Play Space PS1 (0.5ha) at a location to be agreed but generally at the District Centre, Play Space PS2 (1.5ha) at a location to be agreed but proposed adjacent to the Hamlet on the masterplan and Play Space PS6 (1.44ha) = 3.44 ha in total.  b) Main Phase 3 – delivering Play Space PS4 (1.5ha) at a location to be agreed but generally at the location shown on the masterplan	Capital cost @ £470,026.06/Ha  Total £3,261, 980. 85 (excludes all professional fees)  Commuted sum @ £57,602.09/Ha £399, 758. 50/ year for 10 years  Capital sums do not include specification and design costs or supervision fees which need to agreed	Play Space 1 – by the occupation of 500 dwellings.  Play Space 2 -by the occupation of 1000 dwellings.  Play Space 4 -by the occupation of 4000 dwellings.  Play Space 5 -by the occupation of 5000 dwellings.  Play Space 6 -by the occupation of 2000 dwellings.	Core Strategy - policies CS1, CS2 and CS18, , Public Green Spaces and Water Environment SPD and guidance in the NPPF.  AAP - Chapter 6 and policy CG8. Appendix 3 - Equipped play space:  a) Phase1 - delivering (0.5ha) at District Centre and part of Play Space area (1.2ha) proposed adjacent to the Hamlet = 1.70 ha.  b) Phase 2 - Delivering the remaining parts of the play area next to the Hamlet (0.3ha) and part of the play space area (1.14ha) in Discovery Park = 1.44 ha.  c) Phase 3 - delivering play space to	A phased delivery for each play space is a consideration for discussion, provided it is carefully planned and provides the necessary quantum of need for the development provided.  Drainage potentially necessary.  Note location of pylons and treatment of the space they are within  The costs both capital & commuted sums are based on the PGS&W SPD. The cost evidence for this policy was formulated 2010/11, and therefore requires indexing.

	<del>,</del>			<del>,</del>
	c) Main Phase 4 - delivering Play Space PS5 (1.5ha) at a location to be agreed but generally at the location shown on the masterplan and Play Space PS7 (0.5ha) at a location to be agreed but generally at the location shown on the masterplan.  3. ABC/CMO to sign off a brief produced by the developer which contains a design specification and costing, and the final design to be approved by the local planning authority in consultation with the CMO shadow or full board as appropriate before planning permission is applied for. Any building/facility will be subject to a one year maintenance period during which the developer will put right any defects that emerge.  4. Developer to provide/construct in consultation with ABC and CMO and unencumbered freehold to be placed with Community Management Organisation (CMO) at nil cost.	separately. Areas do not include any landscaped buffers/screening around play areas.  Designs to be agreed by the CMO and ABC prior to PP being applied for.	Play Space 7 – by the occupation of 5000 dwellings	support southern phase (1.5ha) and rest of play space are envisaged within Discovery Park (0.3ha) = 1.8ha  d) Phase 4 – delivering play space area that will support south eastern phase (1.5ha) and play space area (0.5ha) proposed near the western part of Discovery Park = 2 ha.  Total = 6.94 ha
11.	Allotments  To provide on- site no less than 2.76ha of allotments as follows,  A) Phase 1 – 0.7 ha of equipped space by the occupation of 1000 dwellings,  B) Phase 2 – 0.57 ha of equipped space by the occupation of 2, 500 dwellings,  C) Phase 3 – 0.72 ha of equipped space by the occupation of 4, 000 dwellings,  D) Phase 4 – 0.77 ha of equipped space by the occupation of 5, 500 dwellings,  3. ABC/CMO to sign off a brief produced by the developer which contains a design	Capital cost @ £447,916.67/Ha  Total £1,236,250.01 (this excludes all professional fees and specification and design costs or supervision fees which need to agreed separately depending on delivery option)	Developer to provide and transfer to Community Management Organisation (CMO)	Core Strategy - policies CS1, CS2 and CS18, , Public Green Spaces and Water Environment SPD and guidance in the NPPF.  AAP - Appendix 3Allotment provision: a) Phase 1 – Leading to 0.7ha of space b) Phase 2 - Leading to 0.57 ha of space c) Phase 3 - Leading to 0.72 ha of space d) Phase 4 – Leading to 0.77 ha of space

	specification and costing, and the final			Total= At least 2.76 ha	
	design to be approved by the local				
	planning authority in consultation with the				
	CMO shadow or full board as appropriate				
	before planning permission is applied for.				
	Any building/facility will be subject to a				
	one year maintenance period during				
	which the developer will put right any				
	defects that emerge.				
	4. Developer to provide/construct in				
	consultation with ABC and CMO and				
	unencumbered freehold to be placed				
	with Community Management				
	Organisation (CMO) at nil cost.				
12.	Strategic Parks and Sports Facilities			Core Strategy - policies CS1, CS2,	Potentially 7.5ha of land is unsuitable for outdoor sports
	у г грегия г			CS18 and CS18a, Public Green	pitches therefore the facilities included account for an
	1. Discovery Park Outdoor Sports			Spaces and Water Environment SPD	assumed shortfall in space and are more suitable for the
	Pitches – provision of a variety of			and guidance in the NPPF.	needs of a large scale development and a management
	outdoor sports pitches – mix TBA.			and galacinoo in tho Ni 11.	trust.
	a)Design Brief to be commissioned	Design Brief costs £20,000	Phase 1 construction to	AAP - Appendix 3 Strategic Parks and	trust.
	before the commencement of			outdoor Sports Space:	The location of the growth witches and but weeds coveril
	development to masterplan and scope	(plus indexing)	commence by 3, 200		The location of the sports pitches and hub needs careful
	the park and prepare for public		dwellings and be	a) Phase 1 – Leading to 1.081ha of	consideration given the ground conditions and significant
	consultation.		complete by 3, 200	strategic parks and 5.57ha of pitches	ecological value of areas of the site suggested in the
	b)Sum to be paid to ABC 2 months before		dwellings.		OPA for the pitches and hub.
	the commencement of development to				
	engage consultants to draw up a		Phase 2 construction to	b) Phase 2 - Leading to 0.86ha of	The facilities identified represent the best use of land,
	specification for a brief, tender and		commence by 4, 000	strategic parks and 4.6 ha of sports	provide an opportunity to deliver iconic, high
	· ·		dwellings and complete		specification facilities that can be used by the whole
	appoint consultants.		by 5, 000 dwellings.	pitches	spectrum of users as well as becoming regional centres
	c) Consultant to produce Design Brief for				of excellence. The all weather nature of some of these
	consultation by occupation of the 1000 <sup>th</sup>				facilities means they can be used year round.
	dwelling.			c) Phase 3 - Leading to 1.08 ha of	
	d) Brief to include phasing of provision of			strategic parks and 5.76ha of sports	A common sense approach will be required towards
	pitches and associated buildings (likely			pitches	phasing as some of the indoor facilities such as the
	two phases).				changing facilities will need to be delivered in line with
	e) Agreed brief to be used as a basis for				the outdoor sports pitches.
	payment of sums or construction by			N. D	and databol opolio phonos.
	developers.			d) Phase 4 – leading to 1.20 ha of	Potential leisure amenities not included but mentioned in
				strategic parks and 6.2 ha of sports	design code workshop: Mountain bike trail, Trim trails,
	Sports Pitches: 22.08ha of sport pitch			pitches	
	land( inc. changing/maintenance				Outdoor amphitheatre
	buildings) required on site at cost of				
	£34.51 per m2 for pitch provision (taken			Total = At least 4.41 ha of strategic	
	from Green Spaces PSD). Final decision			parks and 22.08 ha of sports pitches	
	to be made at design stage, but pitches			parite and 22.00 fla of oporto pitorio	
	could comprise,				
	Could Comprise,				

2 x 3G pitch 1.5 ha			
	£1, 500, 000.00		
1 x Hockey Pitch/Astro 0.64 ha	£606,000.00		
2 x youth pitches 1.22 ha	2000,000.00		
	£150,000.00		
2 x adult pitches 1.5 ha	£186,000.00		
2 x Netball courts 0.16ha	2100,000.00		
Oth a # 0.50 kg	£320,000.00		
Other 9.56 ha	£0		
Total Outdoor Sport 22.08 ha			
(NR: Flovibility will be needed on the	Total capital costs of sports pitches:		
(NB: Flexibility will be needed on the number/type of pitches to be provided	£2,782,000.00 (plus fees,		
depending upon demand at the time. It	contingencies and indexing		
may be that surfaces to a better spec plus			
some informal pitches may ultimately be selected within the overall cost	costs and supervision fees which need to be agreed		
ceiling/area.)	separately).		
2. Discovery Park Sports Hub			
To provide a facility consisting of,			
Indoor Sports Facility 0.153ha			
mader epone radinty errodina	£2,845,000.00		
Café/Bar 0.037ha	£553,200.00		
8 team changing room 0.5ha	2000,200.00		
	£929,500.00		
Car Parking 0.23ha	£500,000.00		
Landscaping Amenity grass, verge &			
planted trees & footpaths	£148,457.00		
Total Sports Hub Area = 1.37ha			
	Total Capital Requirement = £4,976,157 (plus fees,		
	contingencies and indexing		
a)ABC/CMO to sign off a brief produced	specification and design		
by the developer which contains a design	costs and supervision fees which need to be agreed		
specification and costing (including high-	William Hood to be agreed		

( (00107)		T
speed internet access of >100MB), and	separately).	
the final design to be approved by the		
local planning authority in consultation		
with the CMO shadow or full board as		
appropriate before planning permission is		
applied for by 1000th. Any		
building/facility will be subject to a one		
year maintenance period during which the		
developer will put right any defects that		
emerge.		
b)Developer to provide/construct in		
consultation with ABC and CMO and		
unencumbered freehold to be placed		
with Community Management		
Organisation (CMO) at nil cost.		
3. DP1 & DP2 Discovery Park		
extensions (27.39ha) – to provide	3.Cost to be agreed	
landscaping, woodland planting and		
access as set out in AAP.		
decess as set out in 70 til.		
4. On site provision DP3 (excluding F6		
and 7) - to provide 8.88 ha of laid out	4.Capital £2,056,813 triggers	
Strategic Park (which includes 1.44ha of	to be part of the master	
play areas as set out above at PS6)I ha	planning process for	
before occupation of the 1,500 <sup>th</sup> dwellings	Discovery Park	
a) A further 0.86 ha before		
occupation of 2, 500 dwellings		
b) A further 1.08 ha before		
occupation of the 4, 000 <sup>th</sup>		
dwelling		
,		
occupation of the 5, 500		
dwellings.		
d) Remainder to be agreed.		
_		
4.1ABC/CMO to sign off a brief produced		
by the developer which contains a design		
specification and costing, and the final		
design to be approved by the local		
planning authority in consultation with the		
CMO shadow or full board as appropriate		
before planning permission is applied for.		
Any building/facility will be subject to a		
Arry bulluling/racility will be subject to a		

13.	one year maintenance period during which the developer will put right any defects that emerge.  4.2Developer to provide/construct in consultation with ABC and CMO and unencumbered freehold to be placed with Community Management Organisation (CMO) at nil cost.  Cemeteries  Off-site contribution towards the provision of cemeteries and associated facilities and maintenance thereof for dwellings occupied post 2020.	Viability Phase 2 - £500k to allow for site acquisition and preparation (identified in new local plan)  Viability Phase 3 - £100k for remainder of site layout/ access road/ services etc  Viability Phase 6 - £100k Enlargement costs – new roads/ planting etc  Viability Phase 9 -	Payable for dwellings occupied post 31st December 2020 in line with the viability phases quoted.	Core Strategy - policies CS1, CS2, and CS18, Public Green Spaces and Water Environment SPD and guidance in the NPPF.	This sum departs from the sums set out in the Public Green Spaces SPD. This is because by aggregating contributions in the way proposed it is realistic that we could deliver a new cemetery.
	Indoor Leisure, Sports and Community facilities (excluding DP) and	£100k Enlargement costs – new roads/ planting etc			
	associated external spaces				
14.	District Centre / Community Hub  1. The provision of a facility to comprise the following, a)1 x Multi purpose community leisure building 0.1ha + Associated Hub space i.e. lobby, extra toilets, toilets including an 18sqm Changing Place, DDA compliant kitchen, reception, café, trust office 0.034 ha b)1 x Family & Social Care facility 0.034ha c)1 x Youth facility 0.016ha d)1 x Library access point 0.0012ha e)1 x Community Learning (skills plus) 0.01ha f)1 x dedicated police space 0.005ha	Capital build costs £5,152,127.00 (excl design fees, contingencies and inflation etc to be agreed).  Access roads and service costs are assumed to be provided by the developer and not part of the above costs.	The detailed planning application/master plan should commence before the occupation of the 500 <sup>th</sup> unit and be completed before the occupation of the 1,100 <sup>th</sup> unit. This will set out the best triggers for each element with the overarching notion that the Hub will be built out in one go where feasible.	The Chilmington Green Quality Charter – 1, 2, 3 (part).  AAP – policy CG3 - Chapter 5 – multipurpose community leisure building, community space. Policy CG17 – community including 340 sqm for families and social care, 6GP practice.  Chapter 12 and Appendix 3 - Amount of indoor sports / community provision delivered at Chilmington Green:  Com/Leisure building at District Centre	There will be a requirement to master plan this aspect of the development as it is not clear as yet on the best method of delivery, either as one building so utilities can be shared or as a campus format. This will impact one way or another on the capital requirements.  The thematic group has decided the best approach would be to deliver most of the facilities alongside one another and therefore it may be prudent & cost effective to deliver them at the same time.

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g)1 x MUGA 0.08ha		Construction	uses <b>Appendix 3</b> - Community leisure	
h) 1 x car park 0.092		commences 1, 300	provision – 2 court badminton	
Total 0 2722 b -		complete by 1, 800	hall (or equivalent) to be delivered at	
Total 0.3722 ha		dwellings	the District Centre	
2. a) Adjoining and associated with an 8			Completion of the 1,300th unit	
GP surgery 0.1ha, (or equivalent health				
related space)			-	
b) 2 Dentist Surgery 0.008ha and/or		The GP surgery may be	6) Social / health facilities – ongoing	
health related spaces		required at the	provision In line with	
		commencement of the	provision in line with	
Total health 0.108 ha		development for the	emerging requirements generated by	
		NHS to be interested	the development	
ABC/CMO/KCC/PCT to sign off a		but also this would need	-	
brief produced by the developer		to be phased, so		
which contains a design		minimal GP's required		
specification and costing (including		initially.		
high-speed internet access of				
>100MB), and the final design to				
be approved by the local planning				
authority in consultation with the				
CMO shadow or full board as				
appropriate before planning				
permission is applied for. Any				
building/facility will be subject to a				
one year maintenance period				
during which the developer will put				
right any defects that emerge.				
Enhanced design features in				
community facilities to enable use				
by the elderly, those with learning				
and physical disabilities and				
dementia sufferers.				
3. Developer to provide/construct in				
consultation with ABC and CMO				
and unencumbered freehold to be				
placed with Community				
Management Organisation (CMO)				
at nil cost.				
Local Centre hubs		Local Centre Hub at	AAP – chapter 5 Policy CG4. Appendix	The scale is larger than defined in the AAP. Location on
Orchard Village - to agree and	Building Capital Requirement	Orchard Village in	3 – Phase 3 – Community space	the OPA is not clear. The facility will need to be
,	£733,971.35(excl fees,	Phase 3 by the	provision (500sqm), prior to the	equipped with a kitchen, lobby, toilets to be a functional
0.06ha plus car park of 0.0115 ha	contingencies and indexation	Occupation of the	completion of the 4000 <sup>th</sup> unit. Phase 4 -	community space for use by the voluntary sector.
in a location within phase 3 to be	etc).	4,000 <sup>th</sup> unit	Community space provision (500sqm),	and the second s
agreed but generally in conformity	/-	-,000 0	prior to the completion of the 4700 <sup>th</sup>	
with the masterplan by occupation	Commuted Sum = £146,		prior to the completion of the 4700	
with the masterplan by occupation		l		

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	of the 3,500th dwelling, and to construct to a previously agreed design (including high-speed internet access of >100MB) a local hub building to be available for use by the 4000th dwelling. [To transfer the unencumbered freehold free of charge to the CMO one year later].  2. Chilmington Brook - to agree and provide a fully serviced site of 0.07ha plus car park of 0.0115 ha in a location within phase 4 to be agreed but generally in conformity with the masterplan by occupation of the 3, 5000 dwelling, and to construct to a previously agreed design (including high-speed	794.27 (excl indexation)  CP Capital £25,000  Commuted £5,000  Building Capital Requirement £748,190.10 (excl fees, contingencies and inflation).  Commuted Sum = £149, 638.02 (excl indexation)  CPCapital £25,000  Commuted £5,000	Local Centre Hub at Chilmington Brook in Phase 4 by Occupation of 4,700 <sup>th</sup> unit	unit.	
	internet access of >100MB) a local hub to be available by the 4000th dwelling. To transfer the unencumbered freehold free of				
	charge to the CMO one year later.				
	3. Enhanced design features in community facilities including the Community hub, sports centre and				
	other facilities to enable use by the				
	elderly, those with learning and				
	physical disabilities and dementia sufferers.				
	Provision of the District and Local Centres				
16.	1.Notwithstanding the floorspace to be			AAP - Chapter 5 - Amount of retail/	
	constructed and transferred to the CMO, to lay out serviced sites, construct			employment space provided at the District Centre:	
	floorspace and market sites at the District			District Certite.	
	Centre in accordance with a previously				
	agreed brief(s) as follows,			Supermarket - 3, 100 sqm	
	a)Retail- by the occupation of the 1000 <sup>th</sup>			General A1 – A5 - 4, 595 sqm	
	dwelling to have laid out serviced sites for			·	
	the supermarket (3, 100 sq m), and other retail units (4, 595 sqm). To construct a			B1 uses - 7, 000 sqm	
<u> </u>	Totali ariito (4, 000 sqrii). To construct a	<u> </u>	L		

		T		I	
	minimum of 5 retail shops (A1 – 5) of not less than 150 sqm internal floorspace each, and market in accordance with a marketing plan.  b) Office - by the occupation of the 1000 <sup>th</sup> dwelling to have laid out serviced sites (including high-speed internet access of >100MB) for the construction of 2, 610 sqm of B1(a) floorspace, and to have marketed the same.  c) Commercial - by the occupation of the 1000 <sup>th</sup> dwelling to have laid out serviced sites for the construction of a public house, day nursery, dentist.				
17.	To construct floorspace at the 2 Local			Amount of retail/ employment space	
	Centres as follows,			provided at Local Centres (combined	
	Potail - by the accuration of the 2 500th			totals):	
	Retail - by the occupation of the 2, 500 <sup>th</sup> and 4, 000 <sup>th</sup> dwellings respectively to				
	have laid out serviced sites for retail units				
	and to construct a minimum of 1 retail			General A1 – A5 - 850 sqm	
	shops $(A1 - 5)$ of not less than 150 sqm			B1 uses - 1, 700 sqm	
	internal floorspace each, and market in			, ' '	
	accordance with a marketing plan.				
	<b>Education Provision</b>				
18.	Primary Education Provision	See column 3 for amounts		Core Strategy - policies CS1, CS2	Land and buildings owned by KCC and leased to an
	1. Provision of 4 fully serviced sites	and triggers.	Payment of £150, 000	and CS18, saved Local Plan policy	academy trust.
	at point of freehold transfer,	A total of £22.5m to be paid	upon commencement of	CF21, Developer	Academy presumption legislation requires that KCC
	transferred free of charge in	(index-linked) for Primary	development	Contributions/Planning Obligations SPG,, KCC Guide to Development	builds the school using developer contributions.
	accordance with KCC's General	education purposes.	b)Primary School 1	Contributions and the Provision of	Maintanance of asheel buildings, sytemal areas and air-
	Site Transfer requirements (to be		Second Payment £2,	Community Infrastructure and	Maintenance of school buildings, external areas and site will be the responsibility of the academy trust following
	appended to the s106) as follows		285, 000 18 months	guidance in the NPPF.	approval by Department for Education.
	<ul> <li>a) <u>Site 1</u> - 2.05 hectares of land within Main phase 1 at a</li> </ul>		after First Payment	The Chilmington Green Quality Charter	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	precise location to be pegged		c)Primary School 1	- 3 (part)	
	out and agreed within 6 months		Third Payment	,	
	of the commencement of		£2,103,200 36 months months after First	AAP: Chapter 5 and Appendix 3;	
	development but generally in		Payment	Education provision at Chilmington Green:	
	conformity with the masterplan.				
	Licence to be granted to KCC to enter the site upon		d) Primary School 1	Primary school 1 - site transfer on	
	agreement of the boundaries.		Fourth Payment £1,	commencement.	

- Site to be conveyed together with the use of a construction access 18 months after the commencement date. Full access capable of use by all traffic to be provided 36 months after commencement.
- b) Site 2 2.05 hectares of land within Main phase 2 at a precise location to be pegged out and agreed prior to the occupation of 1050 dwellings but generally in conformity with the masterplan. A licence to be granted to KCC for access to the proposed school site upon agreement. Site to be conveyed together with the use of a construction access prior to the occupation of 1, 450 dwellings or 8 years following commencement of development whichever is the earlier.
- c) Site 3 2.05 hectares of land within Main phase 3 at a precise location to be pegged out and agreed prior to the occupation of 3, 000 dwellings but generally in conformity with the masterplan. A licence to be granted to KCC for access to the proposed school sites upon agreement. Site to be conveyed together with the use of a construction access prior to the occupation of 3, 340 dwellings or 18 years from commencement of development whichever is the earlier.
- d) Site 4 2.05 hectares of land within Main phase 4 at a precise location to be pegged out and agreed prior to the occupation of 4, 500 dwellings

- 461, 800 prior to the occupation of 1001 dwellings.
- e)Primary School 2 First Payment of £150,000 prior to occupation of 900 dwellings
- f)Primary School 2 Second £2,000,000 prior to the 1601st occupation
- g)Primary School 2 Third £2,000,000 prior to the 2201st occupation
- h)Primary School 2 Fourth Payment £1,850,000 seventy two months after PS2 First Payment
- i) Primary school 3 first payment £150,000 prior to occupation of 2,880 dwellings
- j) Primary school 3 Second Payment £2,000,000 prior to the 3401<sup>st</sup>
- k) Primary school 3 Third Payment £2,000,000 prior to the 4001<sup>st</sup> occupation
- I) Primary school 3
  Fourth Payment
  £1,850,000 seventy two
  months after PS3 First
  Payment
- m) Primary school 4 First Payment £475,000 prior to occupation of 4600 dwellings or

Primary school 2 - completion of the 1, 050<sup>th</sup> unit.

Primary school 3 - completion of the 2, 800<sup>th</sup> unit.

Primary school 4 - completion of the 4, 550<sup>th th</sup> unit.

KCC Developer Contributions document.

	but generally in conformity with the masterplan. A licence to be granted to KCC for access to the proposed school sites upon agreement. Site to be conveyed together with the use of a construction access prior to the occupation of 5, 060 dwellings or 24 years following the commencement of development whichever is the earlier.  2. Provision of contributions towards the construction of Primary schools (including early years places) as set out in column 2 and 3.  3. KCC shall be allowed to apply both secondary and primary		twenty two years following commencement of development, whichever is the earlier  n) Primary school 4 Second Payment £2,025,000 twenty four months after PS4 First Payment  o) Primary school 4 Third Payment £2,000,000 prior to occupation of 5200 dwellings or thirty six months after second payment whichever is		
	contributions flexibly (i.e. as a single pot) in order to prioritise investment when required.		the earlier.		
19.	<ol> <li>Secondary Education Provision</li> <li>1.Provision of a fully serviced site of a minimum of 8ha, freehold transferred free of charge together with the use of a construction access in accordance with KCC's General Site Transfer requirements prior to occupation of the 750<sup>th</sup> dwelling</li> <li>2. Site to be pegged out and agreed prior to the occupation of 500 dwellings.</li> <li>3. A licence to be granted to KCC for access to the school site during a period of not less than 12 months prior to transfer of the sites.</li> <li>4. KCC shall be allowed to apply both secondary and primary contributions flexibly i.e. as a single pot) in order to prioritise investment when required.</li> </ol>	1. Fully serviced and accessible site.  2. Provision of a total of £22, 500, 000 in contributions (index-linked) towards the construction of the Secondary School as Column 3.	<ul> <li>First payment - £5,000,000 prior to occupation of the 750<sup>th</sup> dwelling or 1 January 2020 whichever is the earlier</li> <li>Second payment - £6,000,000 prior to occupation of 1001 dwellings.</li> <li>Third payment - £2,550,000 prior to occupation of 1601 dwellings.</li> </ul>	"When the secondary school facilities are needed will be mainly dependent on the anticipated pupils passing through the primary schools across Ashford. At present, the secondary school is expected to be required within either phase 1 or 2 of the Chilmington development (based on current modelling by the county council). The AAP indicates that site transfer to the relevant education authority will be within the second phase of the development. However, there must be flexibility in this. Whether this is earlier or later than phase 2".  Appendix 3: Transfer of the secondary school site – phase 2 when required by the relevant education provider.	The Kent Commissioning Plan 2013 indicates that the process for commissioning a new secondary school will begin by 2017, subject to commencement of the development and housing occupations.  This date will be subject to review by KCC having regard to development progress. KCC will also have regard to changes to the published housing trajectory and the rate of house building in Ashford.  There is a strategic need for a Secondary School site at this time to respond to the both the need generated by the development taking into account projected capacity and the need to ensure that residents have access to an appropriate range of facilities reducing the need for travel.  The procurement process for a Secondary School is a significant undertaking with a lead time of several years and it is therefore essential to have the certainty around a fixed transfer date. Transfer is therefore needed earlier than phase 2.  Contributions from other developments will be applied to
	•		<ul><li>Phase 2</li><li>First payment -</li></ul>		fund design and early development work and to fund overall expansion from (6FE to 8FE).

		£3,000,000 prior to occupation of 3,500 dwellings or 1 January 2031 whichever is the sooner  • Second payment - £3,000,000 twelve months after SS Phase 2 First payment  • Third payment - £1,500,000 24 months after the first payment  • Fourth payment - £1,450,000 prior to occupation of 5,000 dwellings or 1 January 2038 whichever is the earlier.		The school is likely to be built in 3 phases – the 6FE school funded by this development in two phases and a possible further expansion to 8FE later.
	Other KCC services			
20.	Provision of Library services  1. The sum of £900, 000 to expand library service capacity in Ashford libraries (including the mobile library service) and to provide additional book stock, resources and equipment to be paid as follows  2. Sums to be spent on the provision of Library Services to directly benefit the residents of Chilmington either within the development area or within a 5 mile radius of the site (including at the Ashford Gateway in Ashford Town Centre).  3. A contribution, to be agreed as part of the design spec, for the fitting out of 12 sqm of floorspace as a library and other access point at the Community Hub in the	be paid as follows  a) Payment 1 of £225, 000 by space	sqm), prior to the completion of 4000th unit. Phase 4 - Community the provision (500sqm), prior to the colletion of the 4700th unit.	Chilmington Community hub – CMO will own and run the community facilities. Unlikely that CMO will be able to make accommodation available free of charge so a commuted sum may be needed. Libraries (KCC) to commission or deliver service. Likely will install equipment e.g. public access computer(s), noticeboard and display of books + drop off box but around these pieces of equipment the space could be part of the entrance area/walk through space but would need to agree any designs. Would like to have opportunity to make occasional, ad hoc use of larger community space for special events and activities by making an individual booking as and when needed.  Rent free use of temporary facilities (CMO preemies 1 and 2) may be required early on in development until facilities are available in the Community Hub.  May be scope for outreach/mobile service for a temporary period while awaiting CH accommodation to

	District Centre to be paid at the same		commencement		be provided.
	time as the Community Hub is built and		of development		
	delivered to the CMO.		whichever is the		
	4. A commuted our for the renting of		earlier		
	4. A commuted sum for the renting of		c) Payment 3 of		
	floorspace in the Community hub to be		£225, 000 by		
	agreed if required by the CMO financial		occupation of		
	plan.		5,000 dwellings		
			or 20 years		
			following		
			commencement		
			of development		
			whichever is the		
			earlier		
			d) Payment 4 of		
			£225, 000 by		
			occupation of 5,		
			500 dwellings or		
			25 years		
			following		
			commencement		
			of development		
			whichever is		
			earlier.		
			54511		
21.	Provision of Youth Services	1.To be paid to KCC.	• £119,500 prior to	<b>AAP</b> – chapter 5. Appendix 3 – Phase	Chilmington Community hub – CMO will own and run
	1. Commuted our for the provision by		occupation of 500	3 – Community space provision	the community facilities. Unlikely that CMO will be able
	1. Commuted sum for the provision by		dwellings or 3 years	(500sqm), prior to the completion of	to make accommodation available free of charge so a
	KCC of youth services within the	2. To be paid to KCC or	following	the 4000 <sup>th</sup> unit. Phase 4 - Community	commuted sum may be needed if not covered in other
	Chilmington development or for the direct	provided in kind if developer	commencement of	space provision (500sqm), prior to the	contributions.
	benefit of Chilmington residents of £239,	constructs CH, or paid to	development	completion of the 4700 <sup>th</sup> unit.	Compared to high start coming and control of
	000 to support flexible delivery on site	CMO.	whichever is the		Sum required to kick start service over early years of development
	and out-reach provision pending suitable	owo.	earlier		development
	accommodation being available on site.		• £119,500 prior to	KCC developer Contributions	Rent free use of temporary facilities will be required
	Including equipment and staff.		occupation of 1,100	document.	early on in development until facilities are available in
			dwellings or 5 years	document.	the Community Hub.
			following		May be scope for outreach/mobile service for a
	2 A contribution of ICTP A1 for the		commencement of		temporary period while awaiting accommodation to be
	2.A contribution of [£TBA] for the		development		
	construction of 160 sqm of floorspace as		whichever is the		provided
	youth centre facilities to provide centre		earlier		
	based and outreach youth services on				
	site at the Community Hub in the District				
	Centre to be paid/constructed at the				
	same time as the Community Hub				
	payment .				
				1	

22.	1.A contribution of £213, 000 for the provision /subsidy of new adult learning classes on site including Basic Skills, Literacy, Numeracy and IT Skills.  2.A contribution of £TB A for the construction of 100 sqm of floorspace as 2 classrooms on site at the Community Hub in the District Centre to be paid/constructed at the same time as the Community Hub payment	Commuted sum to be paid as follows  • £106, 500 prior to occupation of 1,500 dwellings or 5 years following commencement of development whichever is the earlier  • £106, 500 prior to occupation of 3,00 dwellings or 7 years following commencement of development whichever is the earlier	AAP – chapter 5. Appendix 3 – Phase 3 – Community space provision (500sqm), prior to the completion of the 4000 <sup>th</sup> unit. Phase 4 - Community space provision (500sqm), prior to the completion of the 4700 <sup>th</sup> unit.	Chilmington Community hub – CMO will own and run the community facilities. Unlikely that CMO will be able to make accommodation available free of charge so a commuted sum may be needed if not covered in other contributions.  Rent free use of temporary facilities may be required early on in development until facilities are available in the Community Hub.  May be scope for outreach/mobile service for a temporary period while awaiting accommodation to be provided
23.	Family Social Care  1.A contribution of £TBA for the construction of 340 sqm of floorspace as client meeting space plus use of a DDA compliant kitchen plus 18 sqm changing space on site at the Community Hub in the District Centre to be paid/constructed at the same time as the Community Hub payment. Enhanced design to enable use by the elderly, those with learning and physical disabilities and dementia sufferers.  2. A contribution of £26, 450 prior to the occupation of 500 dwellings for the provision of Assistive Technology (Telecare) to enable clients to live at home independently with the technical aids at hand.  3. A commuted sum to pay for the renting of the space if required by the CMO business plan.	1.Commuted sum of up to £272,000 based on 10 years rent free space (space will be available for others to use when not required by families and social care)  2.£26,450 telecare payment paid prior to occupation of 500 dwellings or 3 years following commencement of development whichever is the earlier		Chilmington Community hub – CMO will own and run the community facilities. Unlikely that CMO will be able to make accommodation available free of charge so a commuted sum may be needed if not covered in other contributions.  Rent free use of temporary facilities will be required early on in development until facilities are available in the Community Hub.  May be scope for outreach/mobile service for a temporary period while awaiting accommodation to be provided.

24.	Long term storage of archaeological archive £40,000 (£100 per box) to cover deposition at a suitable repository (appropriate museum floor space)	Maximum of £40, 000.	First boxes deposited within 5 years of completion of Phase 1 with further boxes deposited within 2 years of completion of each successive phase. Capacity to accommodate further archive boxes as generated by further community heritage works within development site.		
	Ecology and Structural Landscaping				
25.	Ecology  To provide the following ecological habitats to an agreed specification [and timescale] to provide for the mitigation of protected species on site,  Ecologically managed farmland: 66.6Ha	Capital cost @ £44,419/Ha £2,958,305.40 (excludes all professional fees)  Commuted sum @ £3,203/Ha £213,319.80 / year		AAP - Chapter 10- policy CG21. Appendix 3 Ecological mitigation and enhancement – area  located west of Willow Wood sized for mitigation and enhancement in respect of impact from development in phase 1.  Early establishment of any areas needed to support  latter phases of the development to ensure these	
	Long & open grassland: 7.76Ha	Capital cost @ £35,639/Ha £276,558.64 (excludes all professional fees)  Commuted sum @ £11,000/Ha £85,360 / year		areas are suitably established	
	Flooded meadow ecology park: 5.65Ha	Capital cost @ £23,759/Ha £134,238.35 (excludes all professional fees)  Commuted sum @ £2,200/Ha			

		£12,430 / year			
	New woodlands: 11.2Ha	Capital cost @ £11,880/Ha £133,056.00 (excludes all professional fees) Commuted sum @ £220 /Ha £2,464 / year			
	Species rich grassland: 1.64ha	Capital cost @ £11,880 /Ha £19,483.20 (excludes all professional fees)  Commuted sum @ £2,343			
		/Ha			
	Total Provided: <b>92.85 ha</b> on site	£3,842.52 / year			
	provision.				
26.	Woodland  To carry out any remediation works to onsite woodlands, to maintain for a year and then to transfer to the CMO with a	Commuted sum @ £1,290/Ha <b>£15,338.10 / year</b>		AAP Appendix 3 - Strategic landscaping / advance planting – provision needed to complement the delivery of the southern strategic SUDS area, as well as to support	
	commuted maintenance sum 11.89 ha of existing woodland.			development fronting Discovery Park at Brisley Farm	
27.	Advance planting belts  Prior to the commencement of any dwelling, to agree a specification for and carry out the advance planting belts EC11, EC12, G25 as shown on the masterplan. To maintain these for a period of not less than 5 years and to then transfer the freehold together with an appropriate commuted sum to the CMO.	TBA.	Prior to the commencement of any dwelling,	AAP Appendix 3 - Strategic landscaping / advance planting – provision needed to complement the delivery of the southern strategic SUDS area, as well as to support development fronting Discovery Park at Brisley Farm	To be transferred to CMO for maintenance. Further advance planting to be agreed via conditions.
	Transportation Matters				
28.	Provision of main access points and link road  1.The developer shall provide details of and put measures in place to ensure that all construction and delivery traffic enters the site from the A28 only during the		Timings needed.	AAP – Policy CG11. Dealing with the provision of the principal access points. Appendix 3 – Phase 1 - Establishment of two main vehicular accesses, and additional secondary access onto the A28. Completion of the link road between the two primary A28 access	The requirement to carry out the access works and the timing thereof is a matter for Grampian style conditions (nos. 19 – 24).

construction phase. The construction			points through the District Centre.
access, and any changes to its			
configuration and location shall be			Phase2 – connecting the District
constructed to an agreed standard prior			Centre with Brisley Farm (condition).
to the commencement of any other			
development.			Phase 3 – local centre connection to
development.			Chilmington Green Road (condition)
2.The s278 agreement for Access A shall			Phase 4 – 2 <sup>nd</sup> local centre to Brisley
include land to be safeguarded to allow			·
that roundabout to be enlarged should			Farm and Chilmington Green Road
this be necessary at a future date as			(condition)
shown on drawing no. 131065-A-35 Rev			
A.			
1."			
3. The developer shall agree monitoring			
measures for traffic entering/leaving			
Access A post all construction for a			
period to be previously agreed with KCC.			
Should this demonstrate that Access A is			
being used to an extent exceeding the			
design capacity of drg no 131065-A-01			
Rev B, then the developers to enter into a			
further s278 agreement to build the works			
shown on drawing no. 131065-A-35 Rev			
A to a timescale to be agreed with KCC.			
7 to a timesoals to be agreed min reser			
29. Provision of other works to the A28	As per the s278 agreement to	All costs.	AAP – Chapter 9 – Policy CG11.
	be entered into by the		Provision of funding towards the
In the event that KCC confirm that they	developers and KCC prior to		delivery of off-site improvements to the
			delivery of on-site improvements to the
will forward fund and deliver the A28	the signing of this s106		A28 corridor.
improvements, not to commence			
improvements, not to commence development unless and until the	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement	the signing of this s106		
improvements, not to commence development unless and until the	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on drawings B1620900/H/007 Rev A and B1620900/H/003 Rev A, dated	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on drawings B1620900/H/007 Rev A and B1620900/H/003 Rev A, dated 12.05.2011 (the "Jacobs Scheme") or	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on drawings B1620900/H/007 Rev A and B1620900/H/003 Rev A, dated 12.05.2011 (the "Jacobs Scheme") or such other scheme to substantially the	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on drawings B1620900/H/007 Rev A and B1620900/H/003 Rev A, dated 12.05.2011 (the "Jacobs Scheme") or such other scheme to substantially the same effect as may be required by KCC	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on drawings B1620900/H/007 Rev A and B1620900/H/003 Rev A, dated 12.05.2011 (the "Jacobs Scheme") or such other scheme to substantially the	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on drawings B1620900/H/007 Rev A and B1620900/H/003 Rev A, dated 12.05.2011 (the "Jacobs Scheme") or such other scheme to substantially the same effect as may be required by KCC and approved by the Council, in a form to be agreed by ABC.	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on drawings B1620900/H/007 Rev A and B1620900/H/003 Rev A, dated 12.05.2011 (the "Jacobs Scheme") or such other scheme to substantially the same effect as may be required by KCC and approved by the Council, in a form to be agreed by ABC.	the signing of this s106		
improvements, not to commence development unless and until the applicant has entered into an agreement pursuant to Section 278/38 of the Highways Act 1980 with the Highway Authority, securing the provision of the improvement works to the A28 shown on drawings B1620900/H/007 Rev A and B1620900/H/003 Rev A, dated 12.05.2011 (the "Jacobs Scheme") or such other scheme to substantially the same effect as may be required by KCC and approved by the Council, in a form to be agreed by ABC.	the signing of this s106		

of improvement of the A28 between the		
Matalan Roundabout and Tank		
Roundabout as generally shown on		
drawing numbers: B1620900/H/007 Rev		
A dated 12.05.2011 and B1620900/H/003		
Rev A dated 12.05.2011 or such other		
scheme to substantially the same effect		
as may be required by KCC and		
approved by the Council.		
3. In the event that KCC secure forward		
funding of part or all of the costs of the		
works described in 1 above, the		
developer shall make repayment of those		
costs less any other grants or other		
funding that KCC may secure as per the		
s278 funding agreement between the		
developer and KCC. If no external		
funding is secured then the developers		
will meet the costs of the whole scheme.		
will friedt trie costs of trie whole scriente.		
4. The S278/38 agreement shall		
prescribe a fall-back positon in the event		
that KCC are unable to deliver the works		
to the required timescale whereby the		
applicant shall deliver improvement works		
ensuring that there is sufficient capacity in		
the A28 to meet the needs generated by		
the development by trigger points to be		
no later than those identified by the		
Supplementary Transport Assessment		
(Vectos May 2014) and assessed through		
the ES process.		
5. The applicant shall covenant with the		
• •		
Council not to vary the terms of the		
S278/38 agreement it enters into with the		
highways authority and as approved by		
the Council.		
C. The configuration of the state of the sta		
6. The applicant shall covenant with the		
Council that it shall comply with and fulfil		
its obligations and covenants under the		
S278/38 agreement it enters into with the		
highways authority and as approved by		

	the Council.			
30.	1. Unless carried out by KCC to enter into a s278 agreement and construct a footway between Wainscot and Kingsthorne Farm on the southern side of Magpie Hall Road and xxx on the northern side of Magpie Hall Road prior to the occupation of [4000] dwellings.  2. To make a bridleway connection to Tally Ho Road by [xxx] dwellings  3. To make a footpath/cycleway connection between the site and Matalan Roundabout via the footbridge over the A28 and Great chart Village by the occupation of [1500] dwellings  4. Promotion of NCN18 to be agreed between the parties.	1 Adoption/maintenance	AAP – Chapter 9 – policy CG13 - cycling and walking. Network of pedestrian routes and cycleways in accordance with strategic diagram 2c.	NB the cycleway from Matalan to tank is part of the A28 improvement works.
31.	Provision and Maintenance of estate roads  1.Developers to appoint Clerk of Works to be available on site to supervise all road construction on all parts of the site and liaise with KCC/ABC respectively regarding highways construction matters.  2.All roads that are bus routes or which will take refuse vehicles will need to be offered to Kent Highways for adoption. Statutory services shall be provided in adopted areas only.  3. Adequate management arrangements to be put in place for unadopted areas — this could be a)Private maintenance — ABC need to approve business plan for maintenance prior to commencement of LP. b)Adoption by CMO with commuted maintenance sum.	<ol> <li>Adoption/maintenance of highways by Kent Highways to be subject to usual s38 requirements.</li> <li>30 years adoption fee for landscaping elements by CMO - samples of typical costs will be supplied, based on KCC/ABC rates for maintenance and renewal.</li> <li>Maintenance sums to be agreed depending on option chosen by developer, prior to LP commencing.</li> </ol>		

4.Carriageway
KCC would adopt and maintain the carriageway associated with main routes subject to criteria for adoption being met.
5.Footways
Principal footways will be adopted by KCC subject to criteria for adoption being met.
6.Verge & trees
KCC would adopt verges between carriageway and principal footways subject to appropriate commuted payments and criteria for adoption being met. There will be no stats under verges.
7.Landscaping
Where landscaping is associated with the highway (inc. verge and trees), KCC will adopt, subject to adoption criteria being met, and licence back to CMO.
8.Materials
KCC would expect its pallet to be used on adopted roads. KCC relies on a standard pallet in order to have confidence in the robustness and suitability of materials from a safety, ease of maintenance and cost perspective. Poorer quality materials
can fail more quickly and be costly to maintain. Alternatives might be considered providing that they are "fit for purpose" provide the same function (including safety/robustness and other criteria), are no more costly than standard pallet costs and are readily
available now and in the future.

9.Lighting

	T	1	1		
	KCC would expect its pallet to be used				
	and will adopt and maintain the street				
	lighting which is required for highway				
	safety purposes. Any non-standard				
	lighting to attract a commuted sum.				
32.	Provision of bus services	1 – 6.TBA		AAP - Policy CG1 – a) viable public	KCC will not tender for a service or provide directly.
	To provide or enable the provision of bus			transport network. Chapter 9 and	
	services to serve the development in a			policy CG12 – 20% of trips to be on	
	phased manner as follows:-			public transport. Subsidy of a	
	phased mariner as follows.			dedicated bus service from the	
	Provision of bus services			development to Ashford TC on a 10	
	infrastructure within the site to			min frequency. Bus service provision –	
	serve phase 1 of the development			commencement of new bus service	
	within the development area, to			from Chilmington Green to Ashford	
	include within the			Town Centre Implementation of	
	adopted/adoptable highway the			appropriate bus priority measures and	
	provision of bus clearways,			bus related infrastructure Precise	
	shelters, bus boarders, flags, real-			timing to be agreed (but should be	
	time information displays and any			prior to occupation of the 200th	
	other necessary infrastructure to a			dwelling at latest)	
	specification to be previously			-	
				Public transport -	
	approved by the LPA and as				
	indicatively shown on plan				
	131065/A/23 to enable an interim			20% of modal share	
	bus service as shown within the				
	STA to be commenced no later			to be monitored every	
	than the occupation of 200			2nd year	
	dwellings, and expanded no later			3rd year	
	than 1, 222 dwellings.				
	2. Provision of bus services				
	infrastructure within the site to				
	serve phases 1 and 2 of the				
	development within the				
	development area, to include				
	within the adopted/adoptable				
	highway the provision of bus				
	clearways, shelters, bus boarders,				
	flags, real-time information				
	displays and any other necessary				
	infrastructure to a specification to				
	be previously approved by the LPA				
	and as indicatively shown on plan				
	131065/A/23 to enable an				
	extended bus service as shown				
	within the STA to be commenced				

no later than the occupation of 2,		
772 dwellings.		
3. Provision of bus services		
infrastructure within the site to		
serve phases 1, 2 and 3 of the		
development within the		
development area, to include		
within the adopted/adoptable		
highway the provision of bus		
clearways, shelters, bus boarders,		
flags, real-time information		
displays and any other necessary		
infrastructure to a specification to		
be previously agreed and as		
indicatively shown on plan		
131065/A/23 to enable an		
extended bus service as shown		
within the STA to be commenced		
no later than the occupation of 4,		
107 dwellings,.		
4. Provision of bus services		
infrastructure within the site to		
serve phases 1 – 4 of the		
development within the		
development area, to include		
within the adopted/adoptable		
highway the provision of bus		
clearways, shelters, bus boarders,		
flags, real-time information		
displays and any other necessary		
infrastructure to a specification to		
be previously approved by the LPA		
and as indicatively shown on plan		
131065/A/23 to enable an		
extended and final bus service as		
shown within the STA to be		
commenced no later than the		
occupation of 5, 000 dwellings.		
5. Provision of funding and		
procurement of a service between		
the site and Ashford Town Centre		
in a manner to be agreed as		
generally set out in para. 9.12 of		
the STA to enable buses to be run		
within the development for the		
phases set out above to the		

frequency Such furning to include for the December of the Service of Council has agreed to vary the frequency Such furning to include for the Distriction of the service for Council has agreed to vary the frequency Such furning to include for the Distriction of the Service for Council has agreed to vary the frequency to statill aim to achieve.  a) Prior to occupation of the 101st develling on the application site, procurement and commencement of the operation of a bas service of 30-minute frequency between the developments idea and Aarlord Town Contro. b) Prior to occupation of the 1223st develling on the application site a 20-minute service frequency to be put in place by the applicant of the 21772 of develling and firmulate frequency to be put in place by the applicant of the 41,058 th develling on the applicant of 30-minute frequency to be put in place by the applicant of 30-minute frequency to be put in place				
viable in their own right, or the Council has agreed to vary the Frequency, Such funding to include for the branding of the service for Chilmington Green. The service shall aim to achieve, a) Prior to occupation of the 101st dwelling on the application site, procurement and commoncement of the operation of a bus service of 30-minute frequency between the development site and Ashford Town Centre. b) Prior to occupation of the 1223st dwelling on the application site a 13-14 minute service frequency to be put in place by the application of the 2,773st dwelling on the application site a 13-14 minute trequency to be put in place by the application of the 4,108th dwelling on the 5,100th displaced by the application of one of the dwelling on the 4,108th dwelling on the 4,108th dwelling on the 4,108th dwelling on the 5,100th displaced by the application of one of the dwelling 5,100th displaced by the application of one-site pedestrian routes and cycleways 1,100th displaced by the application of one-site pedestrian routes and cycleways 1,100th a petrovick of pedestrian routes and cycleways including PROW as shown on drawing no. 1310th a petrovick of pedestrian routes and cycleways including PROW as shown on drawing no. 1310th a petrovick of pedestrian routes and cycleways including PROW as shown on drawing no. 1310th a petrovick of pedestrian routes and cycleways including PROW as shown on drawing no. 1310th a petrovick of pedestrian routes and cycleways including PROW as shown on drawing no. 1310th a petrovick of pedestrian routes and cycleways including PROW as shown on drawing no. 1310th a petrovick of pedestrian routes and cycleway reations by route and cycleway connecting the backet of the cycleway connecting the backet of the cycleway connecting the backet of the cycleway connec				
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	<ol> <li>To provide for long-term maintenance arrangements of the network either through adoption by KCC or by the CMO.</li> <li>To carry out the necessary processes to divert existing footpaths including meeting all costs as shown on drawing no.00122_OPA_08R in agreement with KCC prior tot eh commencement of each phase.</li> <li>Provide funding for any required new/replacement signage, and mitigation along the new routes, or elsewhere for the loss of recreational routes/PROW in open space.</li> </ol>		Discovery Park  4) Pedestrian, cycle, equestrian routes  – ongoing Implementation alongside development in accordance with agreed network	"Improvements" include signing, surfacing, furniture and creation of new routes to serve the recreational needs of the new population.
34.	Provision of off-site Traffic Calming Measures and monitoring of traffic levels  1. Prior to the commencement of development, to agree a monitoring regime for traffic levels in Great Chart Village, Magpie Hall Road and [location to be agreed in Shadoxhurstfrom the commencement of the development until its completion (unless otherwise agreed) including the locations and frequency to be agreed with ABC/KCC.  2. To carry out the agreed monitoring regime and submit the results to ABC/KCC at an agreed frequency. 3. To design to adoptable standards any traffic calming measures that may be agreed as necessary to mitigate the impact of additional traffic monitored at those locations, to consult on those measures and implement them to a timescale to be agreed with ABC/KCC.  4. To monitor the impact of any		AAP -Chapter 9 – policy CG11.	The STA states that measures in Great Chart will be implemented if total traffic levels rise by more than 10%, or HGV's increase by more than 10%. It is unclear whether this is fully supported by the PC/residents. This may become clear during re-consultation.  The same suggestions have been made for Magpie Hall Road.  The residents group have also asked (Steven Frost) more recently for monitoring in Bethersden Road and Criol Road. This wwas discussed at the meeting on 15th April.  With regard to the other monitoring requested by KCC – what is the implication of the traffic counts results. GTP issue?  As per meeting 15/4/14 consortium would like to agree a cost ceiling for off-site traffic calming - KCC to take instructions.

35	installed traffic calming measures and adjust as necessary.  5. To carry out further traffic monitoring as follows,  a) Prior to the commencement of development to agree a specification for and carry out traffic monitoring at Mock lane, Cuckoo Lane, Criol Lane and Tally Ho Road [other locations under discussion].  b) To repeat such monitoring prior to the occupation of 1500, 3000, 4500 and 5750 dwellings.	Formula for the calculation of	a) as per cost plan	Core Strategy policies CS1, CS2	See RIE Renayment Calculation doc. sent by ABC on
35.	Repayment to the Regional Infrastructure Fund  a) To repay to the Council contributions towards the cost of upgrading of the Drovers Roundabout and J9 of the M20 as already carried out by KCC, and due to the HCA.	rormula for the calculation of the RIF payment is as follows:-  RIF contribution per 100 new PM peak trips = Drovers Roundabout element £414,969 + J9/Bridge element £525,939	a) as per cost plan.	Core Strategy policies CS1, CS2, CS8, CS15 and CS18, Kent Local Transport Plan, Chapter 9 – "Implementation and Delivery" of Ashford Borough Council's Urban Sites and Infrastructure DPD (adopted October 2012), Policy U24, Chapter 9 – "Transport" of Ashford Borough Council's Chilmington Green Area Action Plan (adopted July 2013), Policy CG11,	See RIF Repayment Calculation doc. sent by ABC on 15/04/14.
	Maintenance of the Public Realm				
36.	<ol> <li>Maintenance of highways (see xx above) – all carriageways/footpaths/cycleways along main roads to be maintained by KCC via s38/s278 agreements . all other highways to be the subject of agreement maintenance arrangements prior to commencements.</li> <li>Unadopted footpaths/cycleways to be maintained by the CMO.</li> <li>All soft verges within highways to be maintained by the CMO on licence from KCC.</li> <li>Maintenance/replacement of street furniture, including, but not limited</li> </ol>	<ol> <li>See above.</li> <li>See above.</li> <li>Developer to provide previously agreed commuted sum.</li> <li>See above.</li> <li>See above.</li> <li>See above.</li> <li>See above.</li> <li>See above.</li> <li>See above.</li> </ol>		AAP – Chapters 11 and 12 – policy CG22.	

	to benches, litter bins, street name plates, bus shelters - ABC to devolve to CMO where agreed.  5. Street cleansing – [PN to discuss with colleagues.]  6. Play areas – see above.  7. Informal POS – see above.  8. Ecological areas/SUDS features – see above.  9. Sports pitches – see above.  10. Strategic parks – see above.  11. Allotments -see above.	11. See above.		
	Review of Viability			
37.	<ol> <li>The 'initial viability appraisal' for the whole development prepared on an agreed basis, using June 2014 BCIS costs and local sales values, to demonstrate viability across the whole scheme will form the Base Line Viability assessment for the purposes of this agreement.</li> <li>Phases for the purposes of agreeing viability will be         Phase 1 = 1, 000 dwellings, phases 2 - 8 = 600 dwellings each,         phase 9= 550 dwellings.</li> <li>No deferred contributions will be sought - smaller phases will deliver any improvements in viability and thus additional affordable housing in line with the requirements of the AAP.</li> <li>Affordable housing will be the balancing item and will need to deliver a minimum of 10% and a maximum of 40% in any phase - unmet affordable housing in any phase will be rolled forward as a policy requirement to the next phase (please see Head 1).</li> <li>Reviews of sales values to be based on prices achieved in the preceding quarter plus general review of Ashford area as per</li> </ol>	Costs of Councils viability consultants.	AAP - Chapter 1 of the AAP deals with viability. Identifies that major developments have heavily "front – loaded" costs. Recognises that the initial phase (1450 dwellings)may not be able to support all infrastructure provision (para.1.22). Provides for viability model to be produced and independently tested for the 4 AAP phases. Aims to claw-back any underprovision through ABC's deferred contributions policy (policy CG22)	

current appraisal.	
6. Reviews of construction costs to	
be based on Median BCIS in the	
preceding quarter.	
7. Quality uplift costs to be indexed	
using BCIS uplift.	
8. Indexation to be applied to the	
infrastructure/other costs -	
indexes to be agreed. (We will	
need to test the need for	
infrastructure at each review, for	
example assumptions on surveys,	
paying for service runs etc. If an	
item of infrastructure should have	
been provided in an earlier phase	
but wasn't it can't be recovered.	
<ol><li>Indexation of the s106</li></ol>	
contributions – indexes to be	
agreed.	
10. Each review to commence on	
occupation of the 150 <sup>th</sup> dwelling in	
any previous [?] review phase -	
developers to meet all costs of	
each review and not to seek RM	
consent for any dwelling in that	
next review phase until the review	
for that phase has been	
concluded.	
11. Profit levels for the first phase to	
be 20% on market dwellings and	
6% on affordable dwellings –	
thereafter profit levels to be as per	
market requirements with a	
minimum of 16% and a maximum	
of 20%. Note: risk should reduce	
over time.	
12. Any underspend on S106	
requirements in a phase to be	
rolled forward into the next	
phase(s) to potentially bring	
forward other items earlier. S106	
infrastructure to be reviewed at	
each phase with LPA being able to	
specify provision of other items if	
policy changes subject to the	

_		 		
	overall cap.  13. Reviews of Benchmark Land value - to be based on Savills database or other index to be agreed. Note: Very important issue to get a robust index agreed.  14. Capturing the value of any HCA or other grants.  15. Delay – if a phase is not commenced within 1 year of the review appraisal being agreed then the review must be done again.  16. Notwithstanding the outcome of these reappraisals it will not be possible to reduce the s106 financial contributions and other infrastructure provision secured via the S106 (other than AH) originally agreed, although it may be possible to re-phase them if cash flow proves an issue. AH will not fall below 10% on any sub-phase or across any "main phase" (as defined by the AAP) as a whole.  17. Developer to be responsible for Council's costs in relation to viability appraisals.			
	Public Art and Heritage Interpretation			
38.	Public Art  1.A total of £750, 000 to be contributed/spent spread over 4 phases.  2.The developer will work with the Council to agree a strategy for the whole scheme and when and where individual works will be provided.  3. Individual works will be commissioned and installed in accordance with the agreed strategy and a maintenance schedule will also be agreed.	a) £50k to engage an approved Council arts provider upon commencement of the development for Artist Masterplanning of the whole scheme and start of first commissions on entrance points/main access. b) £100k upon occupation of the first 100 dwellings for carrying out artist	Core Strategy – various references.  AAP – paras 5.24, 5.40, 5.85, 6.14, 11.42  The Ashford Borough Public Art Strategy	The sum per dwelling reflects a long established per dwelling formula.

		г	<del></del>		
			commissions as above.		
			c)25% of the remaining		
			£600K, for each of the 4		
			phases, as defined in		
			the AAP, the first to be		
			paid before occupation		
			of the 1000 <sup>th</sup> dwelling		
			and the reminder on		
			commencement of that		
			phase for artist		
			commissions.		
39.	Heritage Interpretation		1. £20,000 per annum,	Core Strategy - policies CS1 and	
	4 Llp to CCO 000 to be arount on		the first payment to	CS9, and guidance in the NPPF, the	
	1.Up to £60,000 to be spent on		be made 6 months	Ashford Borough Public Art Strategy	
	community heritage interpretation within		after the	and the Kent Design Guide.	
	the site.		commencement of		
	2. Community archaeologist on site for 3		development and		
			annually thereafter.		
	years (£15,000 per annum)				
			2. £15,000 paid at the		
			commencement of		
			development,		
			•		
			£15,000 paid twelve		
			months following		
			commencement of		
			development; and		
			£15,000 paid twenty		
			four months		
			following		
			commencement of		
			development		
			•		
	Travel Plans				
40.	1.The developer shall submit travel plans			Core Strategy - policies CS1, CS2,	
	for each approval of Reserved Matters			CS15 and CS18,	
	containing buildings, to be approved by				
	the Council prior to the commencement of			Kent Local Transport Plan and	
	any development within that scheme.			guidance in the NPPF.	
	2. Each travel plan shall aim to reduce			AAP - Chapter 9 and policy CG12 -	
	car use by occupiers of that development			and CG13A.	
	by a target 20% and thus encourage				
	alternative modes of transport.				
	3. Each travel plan will contain incentive				
	measures such as travel vouchers,				
	bicycles etc to be paid for by the				

41.	developer for an agreed period of time.  4. Each plan shall contain performance criteria together with additional measures to be put in place if target reductions in car based travel are not achieved.  Safeguarding of the Park and Ride land – land shown for such purpose in the AAP and lying within the application site to be safeguarded for such purposes.	All land so shown.	From the statutory commencement of development.	AAP -policy CG14 – no development that would prejudice the ability to bring forward a P&R facility shall be permitted unless the Council has determined that the facility is no longer required.	The need for the facility is not generated by the development but there is a need to safeguard the land as required by the policy.
	Quality Agreement and other Monitoring				
42.	On-site build quality monitoring regime from the outste to be provided by ABC and funded by the developers applied consistently throughout the development, to deliver,  1. Skilled monitoring staff on site who will work with contractors on site to tackle build issues before they become problems.  2. A 'joined up' service to provide a co-ordinated pattern of approval and monitoring – including building control; planning conditions and agreement monitoring;  3. Construction management plan and waste management plan monitoring;  4. Specialist services such as energy efficiency certificates and sound insulation testing.  5. Regular reviews held with the local community management trust, developers/ site managers and local residents to capture and respond to any issues arising.	[TBA but likely to be not less than £80, 000 per year for the whole development period - see also section on Quality Agreement].	First payment upon commencement of development and on the anniversary thereof in subsequent years until the development is complete.	AAP - Percentage of development to meet the council's adopted minimum Residential Space & Layout standards, including 'Building for Life' - 100%. Chapter 11 -quality control. Policy CG22 - "The council, other key local stakeholders, will monitor the delivery of development at Chilmington Green against established qualitative benchmarks and other agreed plans, briefs and codes, to ensure that the quality aspirations established within this AAP are delivered and maintained."	The approval of the construction and waste management plans to be covered by condition (see for example KCC proposed Heads of Terms)  Whilst the Quality Charter itself is not part of the Development Plan, references to the need to deliver and monitor quality are almost too numerous to mention. For example, Chapter 11 of the AAP says,  "11.55 Monitoring will also play an important role in maintaining quality at Chilmington Green. As set out in Chapter 12 of this AAP, there are various locally derived indicators and targets for the development to adhere to. Monitoring in this way will establish whether any interventions from the council are required, and when any swift and decisive action is needed.  11.56 In combination, the approaches referred to above will ensure that there is no degradation in the eventual built product from the quality aspired to through this AAP, whoever the developer is and however long the development takes to fully build out."  The way that the sums have been arrived at have been the subject of full and detailed discussions between the Council and the developers.
43.	Travel Plan Monitoring Fee  Contribution towards the cost of	£1000 per year for the duration of the development	To commence on approval of the first	Core Strategy - policies CS1, CS2, CS15 and CS18, Kent Local Transport	

	monitoring compliance with the travel plan and helping to ensure its success.	period plus 5 years thereafter.	travel plan and annually thereafter.	Plan and guidance in the NPPF.	
44.	S106 Monitoring Fee  Contribution towards the Council's costs of monitoring compliance with the agreement or undertaking, and planning conditions including monitoring of trigger points, consultation with interested parties, attendance at CMO meetings, monitoring of compliance with the quality agreement, reviews of viability (not including consultants fees which are payable separately) etc.	£50, 000 per year for the whole development period - see also section on Quality Agreement.	First payment upon commencement of development and on the anniversary thereof in subsequent years until the development is complete.	AAP - Chapter 11 -quality control. Policy CG22.	The scale of delivery means that Chilmington may account for up to 50% of completions for ABC per year. ABC have comprehensive monitoring systems in place which will ensure that compliance with the s106 agreement is achieved, and infrastructure is delivered in a timely way, but inevitably this will result in additional costs to the Council. Such monitoring is necessary to ensure that policy CG22 and the wider aspirations for Chilmington as a sustainable community are achieved. Developers have entered into many s106 agreements that provide for meeting the costs of such monitoring. These costs are included in the cost plan.
45.		The costs, expenses and disbur	sements of the Council's Le	egal and Planning Departments incurred	ked as set out on the Council web site in order to in connection with the negotiation, preparation

### Appendices to the s106 (to be agreed by the Chilmington Green Task Group)

- 1. CMO brief approved by the Chilmington Task Group
- 2. CMO commercial estate funding paper
- 3. KCC school site transfer
- 4. ABC/CMO site transfer requirements
- 5. ABC/CMO adoption requirements/process
- 6. Highway adoption/maintenance principles
- 7. AH principles papers (x2)

## Appendix 2b

### Appendix 2b

### CHILMINGTON GREEN, ASHFORD

#### VIABILITY REVIEW METHODOLOGY NOTES

- 1.1 The S.106 contributions in the sum of £103,587,072 (as set out in the attached schedule Appendix 3a) will be payable on the dates or the triggers as shown on the schedule.
- 2. 10% of units (100 no) on the first phase will be provided as affordable housing. Within the affordable housing 60% will be Affordable rented and 40% Intermediate tenure.
- 3.1.1 With the submission of the reserved matters application for each phase (or a maximum of 150 unit completions prior to the end of the preceding phase) the developer will submit a viability appraisal for that phase in the form of the model attached (Appendix 3b), using inputs evidenced from the table of data inputs attached (Appendix 3c). For the avoidance of doubt the variable inputs shall be those coloured green on the model.
- 3.1.2 The S.106/Infrastructure list will be index linked by the BCIS "all in tender price index, and only be amended where a material change has occurred such as the omission of an element or the total redesign/change in requirement for an element.
- 3.1.3 The first phase will consist of 1,000 units and each subsequent phase will consist of no more than 600 units and be in accordance with the viability phasing plan submitted and agreed as part of the outline planning application. For the avoidance of doubt the phasing in respect of viability reviews need not be the same as that determined under the AAP.
- 4.1 The objective of the parties is to provide 30% affordable housing on each phase (the Target Percentage) with a minimum of 10% per phase. Where prior phases have provided less than the Target Percentage, future phases will have a Target Percentage of 40% affordable housing.
- The affordable housing tenure mix will be 60% affordable rented and 40% intermediate (the Target Tenure Mix) subject to the viability of that mix being justified.

4.3 In the event that a phase cannot viably provide 30% affordable housing then the council will choose from the following options:

The developer to provide:

- a) the amount of Affordable Housing that is viable (with or without Grant Funding) in accordance with the Target Percentage; or
- b) the amount of Affordable Housing that can be Provided (with or without Grant Funding) in accordance with an alternative tenure mix (which shall seek to maximise the proportion of Affordable Rented Housing) to be determined by the viability appraisal submitted in accordance with Para 3.1.1 above.
- c) the amount of Discounted Housing that can be Provided without Grant Funding where discounted housing is defined as housing sold or let at a discount of [30%] to open market values;
- d) the amount of off-site financial contribution that can be paid to the Council for the provision of affordable housing within the Ashford Borough Council area in lieu of providing Affordable Housing on the site as part of the Development to be determined by the viability appraisal submitted for that phase.
- 4.4.1 The viability of the scheme will be judged by comparing the residual land value per gross acre for each phase against a benchmark of £100,000 per acre. Noting the total benchmark land value is £98,629,985 which will be index-linked from the date of the planning consent to the date of the review and apportioned to each phase based on its gross acreage. The indexation used will be the average of the Savills Greenfield Land Index and the Land Registry House Price Index for Kent.
- 4.4.2 The council will have 21 days to determine (at the developer's cost) if they agree with the viability appraisal. If they do not a standard disputes procedure will be invoked.
- 4.4.3 Before implementation of any phase the affordable housing mix and tenure of units shall be agreed by the Council pursuant to the choice made under para 4.3 (a-c)
- 4.5.4 If the council agrees the viability appraisal (or the dispute is determined) and a commuted sum is due in lieu of the affordable housing foregone, then that commuted sum shall be payable within 28 days of the determination being issued.

- 5. If a phase is not started within 12 months of approval of reserved matters necessary to commence development, the developer will re-submit a viability appraisal in accordance with para 3.1.1 above and the process outlined in paras 4.2-4.5 will be repeated. The council will serve notice of the start of this timing trigger (ie the approval of all reserved matters to enable commencement of development).
- 6.1 If the developer provides in any phase units for the private rental sector (PRS), which shall meet the demand for such units as set out in the current SHMA as at the time of the reserved matters application, then as required by the NPPG the financial characteristics of those units shall be modelled relative to the appropriate market assumptions at the time of the review.
- In order to be considered as private rental such units shall be sold with a covenant to hold them as such for a period of no less than 10 years. Should they be sold before that time into the open market, the value of the S.106 provisions foregone in the viability assessment relative to those PRS units will be payable to the Council within [21] days of the completion of such sale.

#### 7. Indexation

The following indices will be applied from the date planning consent is granted to the date of the viability review;

Benchmark land value 
Average of Savills Greenfield Land Index and Land Registry House

Price Index

Infrastructure BCIS all in tender price index
S.106 contributions BCIS all in tender price index
Base Build costs BCIS all in tender price index
Extra-over build costs BCIS all in tender price index

- 8.1 The only items in the review model (Appendix 3b) to be amended save for those that are indexed will be those coloured green on the model, with the data required for the updating of the model coming from those sources identified in Appendix 3c. All other assumptions will remain as set out in the model.
- 8.2 For the avoidance of doubt in respect of sales values data obtained from sales on the development will take precedence over other comparable evidence unless such sales have been discounted for bulk sales or other reasons.

8.3 Sales values of Affordable Housing units will be by reference to the net price payable by a Registered Provider or other approved body to the developer for the affordable housing in that phase.

### 9. Infrastructure Costs

These costs will be accounted for by the Consortium and monitored by the Council on a regular basis, such that at the time of the review up to date accounts of monies expended and anticipated cost to complete are available.

Bespoke Property Consultants
September 2014

## Appendix 3a

SUMMARY OF STRATEGIC INFRASTRUCTURE COST ESTIMATE - 12 SEPTEMBER 2014 Version 4)

(5.750 DWELLINGS)

Re-Phased elements highlighted Consortium

sortium ABC

All Costs at 1Q14

ENABLING WORKS UXO / Airfield Based on information from Bactec quote Based of Hilloring and Holloring and Holloring and Holloring and Hollowance for general cut & fill and possible retaining structures. Allowance for temporary haul routes. Earthworks (cut & Fill)
Haul Roads 25,468 SECTION 278 HIGHWAYS
Northern Access off A28 - Access A
Southern Access - Access C
Coutter Road - Access D
Singleton Hill Road
Great Chart Traffic Calming
Local Brisley Farm Improvements
Chart Road 548,10 617,591 113 808 Item Item deleted
No Longer required
Allowance
Allowance 500,000 Chart Road
Magpie Hall Road Junction With Kingsnorth Road
A28 South of Matalan Roundabout (A28 upgrade to site)
Mock Lane Improvements
Secondary Signalised Access off A28 - Access B
Traffic calming to Magpie Hall Road
Knoll Bus Lane
Beaver Bridge bus stop extension (Drg A66)
Tithe Barn / Knoll Lane Junction
Enhancement of Northern Access Roundabout to 40m OD High Capacity
Sub-Total Item 350,000 No Longer required No Longer required 154,018 154,01 154,01 Item deleted 153,424 225,626 FOOTWAY / CYCLEWAY Temporary closures / diversions of public right of way
Bridges over Chilmington Brook swale (15m wide)
Footways / Cycleways
Bridelways 12,500 12,50 12,500 12,500 34,595 81,543 11,846 297,09 INFRASTRUCTURE S38 WORKS INFRASTRUCTURE 338 WORKS
6.3.1 Chilmington Avenue (Tynical) - Phase 1
6.3.2 Chilmington Avenue (Through Urban Square) - Phase 1
6.3.3 Chilmington Avenue (with bus stop - Typical)) - Phase 1
6.3.4 Chilmington High Street (High Street)
Chilmington Square
6.3.5 Chilmington Gardens
6.3.5 Chilmington Gardens
6.3.5 Mock Lane - (6.3.3)
Mock Lane - section after square
Extg Chilmington Green Road (Phase 1)
6.3.1 Avenue from Chilmington Square to Southern Access - Phase 2
6.3.9 Discovery Park Link
6.3.8 Green Spine (West of Bartletts Lane)
6.3.3 Green Spine (East of Bartletts Lane) As per Design Code Page 41 & 42 As per Design Code Page 43 & 44 As per Design Code Page 45 & 46 As per Design Code Page 47 & 48 514,19 555,04 555.046 50,00 Assume minor works only, i.e signage, white lines - allowance 1,477,731 1,477,731 1,087,386 264,074 
 Extg
 Chilmington Green Road (Phase 2)

 6.3.6
 Orchard Way (Phase 3)

 6.3.3
 Orchard Way (Phase 4)

 ??
 Criol Lane

 6.3.7
 Chilmington Brook

 Extg
 Chilmington Green Road Phase 4

 Extg
 Chilmington Green Road Phase 3
 174,906 Assume build-outs only - No kerbing, drainge discharged into existing ditch Spec Combination of 6.3.3 & 6.3.6 1,348,503 1,348,503 702,902 678,072 1,256,093 702,902 Assume spec as Minor Access Road 254,42 21,754,27 3,887,973 2,511,89 957,32 21,754,270 INFRASTRUCTURE SURFACE WATER DRAINAGE INFRASTRUCTURE SURFACE WATER DRAIMS Surface Water Sewers in Open Spaces (Phase 1) Surface Water Sewers in Open Spaces (Phase 1) Surface Water Sewers in Open Spaces (Phase 2) Surface Water Sewers in Open Spaces (Phase 3) Surface Water Sewers in Open Spaces (Phase 4) Surface Water Sewer to on site roads (Phase 1) Surface Water Sewer to on site roads (Phase 2) Surface Water Sewer to on site roads (Phase 3) Surface Water Sewer to on site roads (Phase 3) Surface Water Sewer to on site roads (Phase 3) Attract Water Sewer to on site roads (Phase 3) Attract Water Sewer to on site roads (Phase 3) Attract Water Sewer to on site roads (Phase 4) Attenuation Ponds (Phase 2) Attenuation Ponds (Phase 3) Attenuation Ponds (Phase 4) 59,416 59,474 59,474 198,951 198,951 189.63 189,631 189,631 144,396 144,396 134,873 134,873 13.144 13.144 13.144 427.616 71,232 159,63 235,744 Attenuation Ponds (Phase 4) 0.12 Item 235,7 ub-Total 2,696,77 631,42 INFRASTRUCTURE FOUL WATER DRAINAGE Off Site Foul Water improvements
Foul Sewers to on site roads (Phase 1)
Foul Sewers to on site roads (Phase 2)
Foul Sewers to on site roads (Phase 2)
Foul Sewers to on site roads (Phase 3)
Foul Sewers to on site roads (Phase 4)
Rising main / station (Phase 1)
Rising main / station (Phase 3)
Rising main / station (Phase 4)
Illoprarding existing roal undfat pinework Need to clarify when required 1,504,062 102,627 102,627 84,428 84,428 None shown in phase 3 49,494 49,494 49,494 497,079 497,079 479.089 479,089 79,250 79,250 79,250 275,000 Allowance - awaiting details from WSP Upgrading existing foul outfall pipework DIVERSIONS IN CONNECTION WITH \$278 WORKS

Northern Access off A28
Southern Access
Coutler Road - Access D
Singleton Hill Road
Great Chart Traffic Calming
Local Brisley Farm Improvements
Chart Road
Magpie Hall Road Junction With Kingsnorth Road
A28 South off Matalan Roundabout (A28 upgrade to site)
Mock Lane Improvements
Secondary Signalised Access off A28
Traffic calming to Magpie Hill Road
Knoll Bus Lane
Victoria Road / A2042 Junction - Bus Lane Prioritization
Tathe Barn / Knoll Lane Junction 82,21 92,639 17.071 75,000 52,500 23,10 23,103 179,24 406,656 - 7,270 SITE RELATED UTILITIES
Water - Off site reinforcement (Phase 1 & 2)
Water - Off site reinforcement (Phase 3)
Water - On site infrastructure mains in connection with infrastructure S38 (Phase 1) Figure based on South East Water quote with uplift from 3,500 units 952,177

			SUMMARY OF STRATEGIC INFRASTRUCTURE COST ESTIMATE - 12 STRATEGIC -	SEPTEMB	BER 2014 Version	on 4)	(5,750 DWELLINGS)			Re-Phased elements	highlighted	Consortium	ABC						All Costs at 1Q14
REF	DATE	Design Code Daf	DESCRIPTION	EC HARR QTY	RIS (1Q2014) UNIT	RATE	TOTAL (£)	1000 Review 1	600 Review 2	600 Review 3	600 Review 4	600 Review 5	600 Review 6	600 Review 7	600 Review 8	550 Review 9	PREVIOUS COST PLAN (V3)	VARIANCE	COMMENTS
2200.2b 2200.2c			Water - On site infrastructure mains in connection with Infrastructure S38 (Phase 2) Water - On site infrastructure mains in connection with Infrastructure S38 (Phase 3)	1 1	1 Item 1 Item	370,151 219,317	370,151 219,317			185,076	185,076	109,658	109,658				370,151 219,317	-	
2200.2d 2200.3 2200.4a 2200.4b			Water - On site infrastructure mains in connection with Infrastructure S38 (Phase 4) Gas - Off site reinforcement Gas - On site infrastructure mains in connection with Infrastructure S38 (Phase 1) Gas - On site infrastructure mains in connection with Infrastructure S38 (Phase 2)	1 1	1   Item 1   Item 1   Item 1   Item	266,850 23,731 - 2,328,701	266,850 23,731 - 2,328,701	23,731 - 404,991	- 242,995	- 242,995	- 242,995	- 242,995 -	- 242,995	- 242,995	- 242,995	- 222,745	266,850 23,731 - 2,328,701	-	As per GTC letter 23 July 2010 Figure is pro-rata saving offered by GTC for 7,000 units Included above
2200.4c 2200.4d 2200.5a			Gas - On site infrastructure mains in connection with Infrastructure S38 (Phase 3) Gas - On site infrastructure mains in connection with Infrastructure S38 (Phase 4) Electricity - Off site reinforcement (Main Site) (Phase 1)	1 1	1   Item 1   Item 1   Item	- - 7,448,000	7,448,000	1,064,000		1,862,000		1,862,000		2,660,000			7,448,000	-	Included above Included above As per WSP advise
2200.5b 2200.6 2200.7a 2200.7b			Electricity - Off site reinforcement (Main Ste) (Phase 2)  Electricity - Off site reinforcement (Brisley Farm)  LV Electricity - on site infrastructure mains in connection with Infrastructure S38 (Ph1)  LV Electricity - on site infrastructure mains in connection with Infrastructure S38 (Ph2)	1 1	1	1,941,800 281,960 453,387 587,304	1,941,800 281,960 453,387 587,304	281,960 226,693	226,693	293,652	293,652	1,941,800					1,941,800 281,960 453,387 587,304 347,750	-	As per UKPN letter 9 Feb 2011
2200.7c 2200.7d 2200.8a 2200.8b			LV Electricity - on site infrastructure mains in connection with Infrastructure S38 (Ph3)  LV Electricity - on site infrastructure mains in connection with Infrastructure S38 (Ph4)  Electricity substations (Phase 1)  Electricity substations (Phase 2)	1 1 6	1	347,750 424,118 100,000 100.000	347,750 424,118 600,000 500,000	350,000	250,000	250,000	250,000	173,875	173,875	141,373	141,373	141,373	347,750 424,118 600,000 500,000		Based on 1 substation per 250 dwellings (as advised by WSP 23/5/12) Based on 1 substation per 250 dwellings (as advised by WSP 23/5/12)
2200.8c 2200.8d 2200.9 2200.10a			Electricity substations (Phase 3) Electricity substations (Phase 4) BT - Off site diversions BT - On site infrastructure mains in connection with Infrastructure S38 (Phase 1)	6 6 1	6 Item 6 Item 1 Item 1 Item	100,000 100,000 532,000 204,059	600,000 600,000 532,000 204,059	102,029	102,029			300,000 532,000	300,000	200,000	200,000	200,000	600,000 600,000 532,000 204,059	-	Based on 1 substation per 250 dwellings (as advised by WSP 23/5/12) Based on 1 substation per 250 dwellings (as advised by WSP 23/5/12) Allowance
2200.10b 2200.10c 2200.10d			BT - On site infrastructure mains in connection with Infrastructure S38 (Phase 2) BT - On site infrastructure mains in connection with Infrastructure S38 (Phase 3) BT - On site infrastructure mains in connection with Infrastructure S38 (Phase 4)	1 1	1   Item 1   Item 1   Item	230,536 136,435 166,368	230,536 136,435 166,368 447,503		102,020	115,268 145,746	115,268	68,218	68,218	55,456 105,744	55,456	55,456	230,536 136,435 166,368	-	
2200.11	0		Duct crossings Sub-Total LANDSCAPING AND LEISURE FACILITIES		1 Item	447,503	18,587,552	2,994,008	475,221	3,710,021	601,001	86,195 5,932,025	408,756	3,960,704	242,784	263,033	447,503 18,587,552		
3100 3100.1a 3100.1b	HoT 6.15 HoT 6.15		LANDSCAPING Allotments (Phase 1) Allotments (Phase 2)	0.74 0.88	4 Ha 8 Ha	447,917 447,917	331,458 394,167	331,458		197,083	197,083						331,458 394,167	-	ABC Rate of £44 per m2 applied ABC Rate of £44 per m2 applied
3100.1c 3100.1d 3100.2 3100.3	HoT 6.15 HoT 6.15	5.62 6.85	Allotments (Phase 3) Allotments (Phase 4) Informal Open Space - Phase 1 Informal Open Space - Phase 2	0.51 0.63 1	1 Ha 3 Ha 1 Item 1 Item	447,917 447,917 298,523 697,096	228,438 282,188 298,523 697,096	298,523		697,096			228,438			282,188	228,438 282,188 298,523 697,096	-	ABC Rate of £44 per m2 applied ABC Rate of £44 per m2 applied
3100.4 3100.5 3100.6 3100.7		7.12 8.00 19.39 11.46	Informal Open Space - Phase 3 Informal Open Space - Phase 4 Ecological Mitigation - Phase 1 Ecological Mitigation - Phase 2	1 1 1	1   Item 1   Item 1   Item 1   Item	405,607 389,211 565,115 419,181	405,607 389,211 565,115 419,181	565,115		419,181		405,607		389,211			405,607 389,211 565,115 419,181		
3100.8 3100.9 3100.10 3100.11		18.49 41.10 3.29 3.50	Ecological Mitigation - Phase 3 Ecological Mitigation - Phase 4 Existing Woodland Management - Phase 1	1 1 1	1	808,850 322,393 111,694 118,870	808,850 322,393 111,694 118,870	111,694		118.870		808,850		322,393			808,850 322,393 111,694 118,870	-	
3100.12 3100.13 3100.14		4.23 0.87 2.79	Existing Woodland Management - Phase 4 Flood Attenuation Planting - Phase 1	1 1	1 Item 1 Item 1 Item	143,651 29,485 94,851	143,651 29,485 94,851	94,851				143,651		29,485			143,651 29,485 94,851		
3100.15 3100.16 3100.17 3100.18		0.62 1.59 2.25	Flood Attenuation Planting - Phase 2 Flood Attenuation Planting - Phase 3 Flood Attenuation Planting - Phase 4 (G22) Incidental Open Space not included in Informal Open Space Calcs - Phase 1	1 1 1	1   Item 1   Item 1   Item 1   Item	20,903 53,897 93,879 134,401	20,903 53,897 93,879 134,401	134,401		20,903		53,897		93,879			20,903 53,897 93,879 134,401	-	
3100.19 3100.20 3100.21 3100.22			Incidental Open Space not included in Informal Open Space Calcs - Phase 2 Incidental Open Space not included in Informal Open Space Calcs - Phase 3 Incidental Open Space not included in Informal Open Space Calcs - Phase 4 Discovery Park Landscaping (DP3)	1 1 8.88	1	132,215 - 86,730 231,623	132,215 - 86,730 2,056,812	357,706	214,624	132,215	214,624	214,624	214,624	86,730 214,624	214,624	196,739	132,215 - 86,730 2,056,812	-	DP1 & DP2 provided by ABC
3100.23 3100.24			Land purchase of Ecologically Managed Farmland  Land purchase of Ecologically Managed Farmland (Phase 2)	10.88	8 Ha 9 Ha		-			-							-		Rate calculated at 2 x Agricultural Land Value (non equipped) taken from Property Market Report 2011 Rate calculated at 2 x Agricultural Land Value (non equipped) taken from Property Market Report 2012
3100.25 3100.26			Land purchase of Ecologically Managed Farmland (Phase 4) Boundary Treatment	37.72 1	2 Ha 1 Item	300,000	300,000	52,174	31,304	31,304	31,304	31,304	31,304	31,304	31,304	28,697	300,000	-	Rate calculated at 2 x Agricultural Land Value (non equipped) taken from Property Market Report 2014 Allowance for boundary fencing where required
3200 3200 1			Sub-Total  SPORTS PITCHES / PLAY SPACE  Village Green - Cricket (S1)	1	1 Item	1,525,246	8,519,614 1,525,246	1,945,922	245,928 1,525,246	1,831,276	443,011	1,657,933	474,366	1,167,626	245,928	507,624	8,519,614 1,525,246		2193 ABC figure is £ 1,208,000. Difference is pavilion
3200.2 3200.3 3200.4 3200.5			Tennis Courts (S2) DP Sports Hub (S3) G14 Green Arch (S4)	1 1	1   Item 1   Item 1   Item 9   Ha	302,971 9,236,193 149,788 470,026	302,971 9,236,193 149,788 277,315	277,315	302,971		4,000,000			2,000,000	3,236,193		302,971 9,236,193 149,788 277,315	-	Assumed 4 No tennis courts
3200.6 3200.7 3200.8			PS1 - Urban Play PS2a - Chilmington Green Hamlet PS2b - Chilmington Green Hamlet PS3	0.18 0.18 1.06 0.7	8 Ha 6 Ha 7 Ha	470,026 470,026 470,026	84,605 498,228 329,018	84,605 498,228			329,018						84,605 498,228 329,018	-	Allowance for formal garden area, play space and lawns Allowance  Allowance
3200.9 3200.10 3200.11 3200.12			PS4 PS5 PS6 PS7	1.2 1.17 1.3 0.74	2 Ha 7 Ha 3 Ha 4 Ha	470,026 470,026 470,026 470,026	564,031 549,930 611,034 347,819			611,034			564,031		549,930	347,819	564,031 549,930 611,034 347,819	-	Allowance Allowance Allowance Allowance
4000	0		Sub-Total				14,476,179	860,148	1,978,005	611,034	4,329,018		564,031	2,000,000	3,786,124	347,819	14,476,179	-	
			Not Used Sub-Total SUB-TOTAL DIRECT WORKS				77,738,616	14,115,630	5,742,075	10,883,482	9,701,510	11,351,160	5,036,217	9,316,388	7,642,547	3,949,604	77,794,351	- 55,73	36
5000 5100 5100.1	HoT 16.1		SECTION 106 CONTRIBUTIONS AND COMMUTED SUMS  PRIMARY TRANSPORT  RIF Payment M20 J9 Phases 1-3 / Bridge / Drover	4	1 Item	5,622,589	5,622,589	1,000	600	600		600	600	600	600				As per calculation by lan Dix
5100.2 5100.3 5100.4 5100.5	HoT 15.3 HoT 15.6 HoT 15.3 HoT 15.3		A28 High Improvements (Based on KCC Costing of Jacobs design) Learning Link / Discovery Path / Strategic Cycle Path Bus Priority Infrastructure	1 1	1   Item 1   Item 1   Item	20,588,749 532,000	20,588,749 532,000 - 3,000,000	1,570,300 250,000	3,313,000 67,200 - 687,500	3,973,000 67,200	3,973,000 67,200 687,500	3,973,000 67,200	3,428,500 67,200	357,949 67,200	67,200	61,600	20,588,749	- 240,50	Based on Alen Dodswell estimate June 2014 CIL Contribution tem removed as covered above
5100.6 5100.7 5100.8	N/A HoT 20.1		Bus Service Contribution Permanent Park & Ride facility (600 spaces) Travel Plan Costs Bus vouchers	1 5750	1 Item Item 1 Item 0 Units	68,883 450	- 68,883 2,587,500	250,000 22,961 450,000	22,961 270,000	22,961 270,000	270,000	270,000	270,000	270,000	270,000	247,500	68,883 2,587,500	-	As Vectos e-mail 1 July 2014 Item excluded Based on WSP e-mail 28 May 2012
5100.9a 5100.9b 5100,.9c 5100.9d	HoT 15.18		Traffic calming Great Chart Traffic calming Magpie Hall Road Traffic calming to Shdoxhurst Traffic monitoring	1 1 1	1   Item 1   Item 1   Item 1   Item	132,300 164,700 51,300 21,000	132,300 164,700 51,300 21,000		66,150 82,350 25,650 10,500	66,150 82,350 25,650 10,500							408,498 - - -	- 276,19 164,70 51,30 21,00	Original figure broken down as per Table 1 from Vectos Original figure broken down as per Table 1 from Vectos
5100.9e 5100.10 5100.11	HoT 22.2 HoT 23.3		Additional traffic calming following traffic monitoring Travel Plan Monitoring fee S106 Monitoring Fees Sub-Total	1 1	1 Item 1 Item 1 Item 1 Item	39,198 25,000 1,000,000	39,198 25,000 1,000,000 33,833,219	4,348 173,913 2,471,522	2,609 104,348 4,652,268	2,609 104,348 4,624,768	39,198 2,609 104,348 5,143,855	2,609 104,348 4,417,157	2,609 104,348 5,965,804	2,609 104,348 2,207,753	2,609 104,348 2,537,304	2,391 95,651 1,812,790	25,000 1,000,000 34,073,723	39,19 - - - 240,50	Original figure broken down as per Table 1 from Vectos As per Vectos e-mail 16 June 2014 (£1k per annum)
<b>5200</b> 5200.1 5200.2	HoT 8.2 HoT 8.1		EDUCATION Secondary School Primary School 1	1	1 Item 1 Item	22,550,000 6,000,000	22,550,000 6,000,000	5,000,000 4,538,200	6,000,000 1,461,800	2,550,000		3,000,000	3,000,000	1,500,000	1,500,000		22,550,000 6,000,000	-	Consortium reduced figure No indexation
5200.3 5200.4 5200.5 5200.6	HoT 8.1 HoT 8.1 HoT 8.1		Primary School 2 Primary School 3 Primary School 4 Further Education College	1 1	1 Item 1 Item 1 Item 1 Item	6,000,000 6,000,000 4,500,000	6,000,000 6,000,000 4,500,000	150,000		2,000,000	3,850,000	150,000	2,000,000	2,000,000 2,325,000	1,850,000 2,175,000		6,000,000 6,000,000 4,500,000	-	No indexation No indexation No indexation Excluded
220.0			Sub-Total		north		45,050,000	9,688,200	7,461,800	4,550,000	3,850,000	3,150,000	5,000,000	5,825,000	5,525,000		45,050,000		

SUMMARY OF STRATEGIC INFRASTRUCTURE COST ESTIMATE - 12 SEPTEMBER 2014 Version 4)

(5.750 DWELLINGS)

Re-Phased elements highlighted Consortium

All Costs at 1Q14 COMMUNITY & SOCIAL SERVICES HoT 7.16 N/A N/A N/A HoT 13.1 HoT 7.15 HoT 9.1 HoT 11.1 HoT 12.1 TBA HoT May 14 - £ 5,152,127 + fees (12%) District Centre Community Hub Integrated Dementia Care Services Local Hub for Elderly 10.00 225,000 225.000 225,000.0 106,500.0 225,000 Family Social Care Public Art Allowance advised by Consortium 00.11a HoT 19.1 0.11b 60,00 45,00 278,26 eratage interpretation ommunity Architect Community Alcinect
Quality Agreement
Local Centre Hubs (Capital Cost) - Orchard Village
Local Centre Hubs (Capital Cost) - Chilmington Brook
Retail Space
Commuted sum for Local Centre Hubs & Cimmunity Hub 166,957 166,957 166,957 166,957 166,957.0 166,957 153,043 837,973 Sub-Total YOUTH PROVISION HoT 10.1 uth provision in Community Hub 59,750 59,750 59,750 YOU01 - Excluded Item 239,00 VOLUNTARY SECTOR BUILDINGS Sub-Total SPORTS FACILITIES Stour Centre Enhancements (including feasibility study)
Chilmington Green? CMO
Temporary premiss 1 (300 m2)
Temporary premiss 2 (300 m2)
Temporary premiss 2 (300 m2)
Start up Grant
Commercial space (50,000 ft2)
Land cost for commercial premises
Variable Deficite Grant
Early Community Development 3 portacabins 150,0 6,350,0 312,50 372,222 100,000 372.222 372,222 372.222 372.222 372.222 372.222 372.224 372,22 150,00 CDT Open Space Maintenance SUSTAINABLE DEVELOPMENT PROJECTS
Expansion and upgrade of existing household waste transfer station
CS10 Part C Carbon Offsetting contribution Excluded Hot 2.1 2,300,00 400.000 240,000 240,000 240,000 240,000 240,000 240,000 240,000 220,000 OTHER ABNORMALS IN CONNECTION WITH RESIDENTIAL bnormal Foundations (piled foundations in areas of made ground) - Residential ode 4 sustainable housing cluded in 5800.2 SITE PRELIMINARIES Budget allowance - Individual plot contractors will not take responsibility for strategic infrastructure routes, therefore infrastructure cost (assume 3 hrs pe day @ £23 per hour for a duration of 100 months overall during lifetime of Roadsweeping of infrastructure & S38 works Wheel wash facility (during bulk earthworks operations) 15,590 4,815 project) Cost associated with cleaning, CCTV etc. (Extensive drainage installed before first occupation - assume 60% occupation upstream before adoption) - allow for maintenance on quarterly basis for 5 years (5 days @ £300 per day = £1,500 per quarter = £6,000 per year) Maintenance of Unadopted Sewers 5,217 3,130 3,130 3,130 3,130 3,130 2,870 Budget allowance. Wearing course will be deferred whilst construction traffic utilising. Therefore additional cost allowance for maintaining prior to adoption intenance of Unadopted Roads (Weed killing, Litter picking, Winter road salting, gully Mantenative to the state of the 2,087 16,071 26,087 2,087 92,751 26,087 2,087 6,070 26,087 3,478 79,331 43,478 2,087 10,219 26,087 1,913 6,576 23,913 148,301 26,087 99,018 Sub-Total 165,51 53,975 Legal Costs - related to implementation of strategic infrastructure costs Legal Costs - S278, S38, S104, Easements egal Costs - Consultant Appointments 300.4 Part 1 & Part 2 Land Compensation Claims Excluded from cost plan at this stage - Awaiting advise from Turner Morum Sub-Total MARKETING / PUBLIC RELATIONS Public relation costs - publicity, signage, website, public consultation Ward deleted costs Assume accounted for as part of build cost Item covered with 5% minor items allowances Included as part of contractors prelims Risk Item / covered by contractors insurance Risk Item vision, erection and maintenance of construction signage ictions onsortium Insurance policy (project specific) 43,47 26,087 26,087 26,087 26,087 26,087 26,087 26,087 23,913 STRATEGIC PLANNING AND MASTERPLAN 78,708,829 214,217 87,148 146,543 76,472 142,007 115,505 60,054 Planning Fees @ 1.5% of Construction Costs including landscaping 165,419 173,268

SUMMARY OF STRATEGIC INFRASTRUCTURE COST ESTIMATE - 12 SEPTEMBER 2014 Version 4)

(5.750 DWELLINGS)

Re-Phased elements highlighted Consortium ABC

All Costs at 1Q14

SITE INVESTIGATIONS Allowance
Allowance (excludes on plot surveys)
Budget Allowance Sub-Total 608.00 153.65 57.39 57.391 57.391 57.391 52.609 608.000 -57.391 57.391 57.391 ENGINEERING DESIGN
Engineering Design Fees @ 4% of Construction Costs 78,708,829 3,148,353 571,246 232,394 441,118 390,782 462,047 203,926 378,685 308,013 160,143 3,150,590 2,237 Consortium instructed 4% for design Sub-Total 3,148,353 571,246 232,394 441,118 378,685 308,013 160,143 3,150,590 - 2,237 LANDSCAPE DESIGN 22,995,794 1.149.79 140.304 111.19 122,115 238,601 82,897 51,920 158,381 201,603 42,772 1.149.79 Landscape Design Fees Sub-Total 1,149,790 140,30 122,115 238.601 82,897 42,772 1,149,790 111,197 158,381 201,603 ECOLOGY Environmental Surveys
Strategies and mitigation plans
Dormouse translocation
Reptile translocation
GCN Translocation
Bat Mitigation (consultancy only) Based on e-mail from WSP 23 May 2012
Based on e-mail from WSP 23 May 2012 10,640 7,093 7,98 2,66 adger mitigation (consultancy only)
eneral post development monitoring 2,660 2,660 Sub-Total \_\_\_\_\_ 291,536 197,549 60,293 23,940 9,753 291,536 -SITE SUPERVISION
Infrastructure Site Supervision and Administration @ 3.4% of Construction Costs inclu 78,708,829 159,600 2,676,10 159,60 485,559 27,757 Allowance based on 3.4% Sub-Total 2,835,700 513,315 214,189 391,604 348,819 338,536 278,465 151,388 2,837,601 - 1,901 PROJECT MANAGEMENT
Project Management Fees @ 1.3% of Construction Costs including landscaping 78,708,829 185,655 75,528 143,363 127,004 150,165 66,276 123,072 100,104 52,047 185,655 75,528 143,363 100,104 COST MANAGEMENT
Quantity Surveyor Fees @ 1.3% of Construction Costs including landscaping 78,708,829 1,023,21 185.655 127,004 123,072 100.104 1,023,942 75.528 143.363 150.165 66,276 52,047 Sub-Total 185.655 143.363 127.004 150.165 100.104 52.047 1.023.942 - 727 1.023.215 75.528 66.276 123.072 LOCAL AUTHORITY FEES OCAL AUTHORITY FEES

County Council Approval of Travel Plan

County Council Monitoring of Travel Plan

County Council Monitoring of Travel Plan

County Council Monitoring of Travel Plan

Council Section 38 Inspection Fees (@ 10% of S38 Roads < £0.5m)

Council Section 38 Inspection Fees (@ 3% of S38 Roads > £0.5m)

Council Section 278 Inspection Fees & HA Fees (@ 10% of S278 Works < £0.5m)

Council Section 278 Inspection Fees & HA Fees (@ 3% of S278 Works > £0.5m)

Council Section 278 Inspection Fees & HA Fees (@ 3% of S278 Works > £0.5m) 1,596 Item deleted as now covered within S106 section 5100.10 21,590 110,162 5,316 27,125 14,644 74,719 278 Legal Costs 106 Legal Costs ounty Council costs for Traffic Regulation Orders 278 Bonding costs 38 Bonding costs 6,688 4 years @ 1.5% - Allow 10 years @ 1.5% 681,00 225,032 32,810 44,769 04 bonding costs 8 Commuted sum for non standard streetlighting & soakaways Based on ABC schedule of rates
Based on ABC schedule of rates S278 Commuted sums Commuted sum for A28 works 47,86 Based on ABC schedule of rates included in Whole Life costing being prepared by KCC Sub-Total OTHER Sum 8,528,984 1,548,677 1,194,066 1,064,388 1,245,377 552,542 1,022,135 838,491 433,325 RISK (as per risk register 50% percentile) 629,984 8.528.984

## Appendix 3b

# Bespoke Property Consultants Chilmington Green

**PHASE 1 Summary Viability Review** 

Review 1			
TO THE T	<b>.</b>		REVENUE
DEVELOPMENT REVENUE Private residential capital value Affordable housing capital value Extra Care receipts per acre Capital value of Ground Rents	1,058,089 61,824	£ 240 £ 135	£ 253,941,360 £ 8,346,240 £ - £ -
Non-residential receipts per acre	8.16	500,000	£ 4,080,000
Total Revenue			£ 266,367,600
			COSTS
DEVELOPMENT EXPENDITURE  Marketing fees Market housing Affordable sale fees Non-residential Marketing		3.50% 0.50% 3.00%	£ 8,887,948 £ 41,731 £ 122,400
BCIS costs (at reassessment date) - Market BCIS costs (at reassessment date) - Affordable	1,058,089 61,824	£ 121.00 £ 121.00	£ 128,028,769 £ 7,480,704
Garages - Single (all 3-Bed market & shared ownership) Garages - Double (all 4-Bed & larger market & shared ownership) CFSH 4 (applicable dwellings)	incl incl 1000	£2,000	£ 2,000,000
Professional fees (7.0% of base building costs)		7.00%	£ 9,625,663
Developer Profit - market units Developer Profit - Affordable units		20.00% 6.00%	£ 50,788,272 £ 500,774
Actual Infrastructure Costs S106 Contributions			£ 21,039,973 £ 16,927,031
Finance costs (at 6.75% of total costs)		3.94%	£ 7,293,024
Benchmark Land Value BLV indexation SDLT and Legals	162.52	£100,000 0.00% 5.75%	£ 16,252,000 £ 934,490
Total Expenditure			-£ 269,922,780
Surplus/ Deficit			-£ 3,555,180

Note:

Items coloured green are to be amended to suit current market circumstances at the review.

## Appendix 3c

#### S.106 AGREEMENT APPENDIX

#### SCHEDULE OF INPUTS TO THE VIABILITY APPRAISAL OF EACH PHASE

Ref.	Item	Description	Information Source
	1 Residential Values	Sale Value of each residential unit type	RICS local valuer
		or Capital Value of units for open market	Internet Research
		rental. All to be net of incentives	Local Estate Agents
			Other comparable developments
	2 Commercial Values	Sale Value of each commercial unit type	RICS local valuer
		or Capital Value of commercial units for	Internet Research
		rent based on market rents and yields	Local Commercial Agents
		All to be net of incentives	Other comparable developments
	3 Base Build Costs	Building Costs for each type of building	BCIS
1	3 Base Build Costs		Spons
		exclusive of abnormal costs	
	4 4 4 1 0 1 -	The second secon	Quantity Surveyor's Cost Plan
·	4 Abnormal Costs	Those costs over and above the normal	Quantity Surveyor's Cost Plan
		costs allowed in the assessment of the	supported by evidence from
		base build as noted in 3 above.	appropriate surveys and engineer's
		eg: Decontamination, Demolision,	reports
		Site Preparation, Archealogical Surveys	
		Foundations in excess of 1m deep	
		Basement or UnderCroft Parking	
	5 Infrastructure	Cost of roads, sewers, utilities and	Quantity Surveyor's Cost Plan
		engineering works to service the land	supported by evidence from
			appropriate surveys and engineer's
			reports
	6 Affordable Housing Income	Details of Target Rents for Social	Registered Provider
	-	Rented Housing, First Tranche Sales	RICS valuer familiar with Affordable
		and Equity Rent for Shared Ownership	Housing.
		and discount to open market rent for	3
		Discounted Rent units, together with	
		yields to be applied to rents and	
		management costs to be deducted	
		Or an offer from an agreed Registered	
		Provider for the purchase of the	
<b>—</b>	70	Affordable Homes	Desired Desired
	7 Social Housing Grant	Amount of Grant to be offered to the	Registered Provider
		Registered Provider to assist in	HCA Investment Team
	<u> </u>	purchasing the affordable housing	
1	8 Other forms of Funding	HCA grants for Infrastrusture	Appropriate funding body
		EU Grants	
		Cross Subsidy from the Registered	
		Provider for the purchase of the	
		Affordable Homes	
		Other sources of Funding	
	9 Planning Obligations	Capital Sums included in the S.106	Council / S.106 Agreement
		Agreement	
		Timing to be set by the Council	
1	0 Finance	Arrangement Fees	Evidence from the Funder and/or industry
		Interest rates	norms identified in viability appraisal
		Bank Monitoring Charges	manuals
		Exit Fees	mandalo
1	1 Marketing Costs	Sales Agent's Fees	Developer's budget and/or industry
	Marketing Costs	Marketing Suites	norms identified in viability appraisal
		Promotional Costs (not incentives)	manuals
			manuais
	Ol and Face for Calas	Advertising	Developed to the standard and the standards.
1.	2 Legal Fees for Sales	Legal Fees for Sales	Developer's budget and/or industry
			norms identified in viability appraisal
			manuals
	Old and delivery Co.	Leaden	Out the de Out to the
1	3 Acquisition Costs	Legal Fees	Solicitor's Quotation
		Stamp Duty	HMRC
		Third Party payments	Contract information
		Agent's Fees	Agent's Quotation
1-	4 Profit	On Gross Development Value of Residential Units	Developer's budget and/or industry
1		On Affordable Housing	norms identified in viability appraisal
	<u> </u>	On Commercial Buildings	manuals and/or funder's requirements
1:	5 Professional Fees	Architects, Engineers, Design Consultants etc	Developer's budget and/or industry
1		Cost of Bonds	norms identified in viability appraisal
1			manuals
1	6 Build Contingencies	An appropriate allowance dealing with the status	BCIS
1	1	of design information at the time of the appraisal	QS Cost Plan
1	7 Residential Unit Mix	Building Type, Unit Type and Number of Each	Architect's or Developer's accomodation
1 '	The state of the s	Size (Net Internal Area and Gross Internal Area)	schedule
1	1		Suredule
<b>—</b>	O Craved Danta	Tenure of each dwelling type	DIOC least velves
1	8 Ground Rents	Annual ground rents and appropriate yield to	RICS local valuer
1		capitalise the value of the freehold	Internet Research
1	1		Local Estate Agents
			Other comparable developments
1	9 Cashflow	Anticipated Dates when the sales revenues	QS Cost Plan
1		and costs noted above are anticipated to be	Sales Agent's advice
L		received and expended	Developer's budget and/or industry norms

## Appendix 4

#### WITHOUT PREJUDICE

Richard Alderton
Head of Planning and Development
Civic Centre
Tannery Lane
Ashford
Kent
TN23 1PL

20<sup>th</sup> August 2014

Dear Richard

#### RE: CHILMINGTON GREEN – AGREED VIABILITY POSITION

I have been asked to produce a summary note of the viability position, identifying the areas that are agreed; I believe we are now in agreement on all issues. I can confirm that the following has been generally agreed with Bespoke Property Consultants.

We have agreed a 1st phase of 1,000 residential units, with phases of 600 dwellings thereafter other than the final development phase which has 550 dwellings in total. The first phase is agreed to deliver 10% affordable housing with a viability review mechanism in-place to determine the level of affordable housing to be delivered within the subsequent development phases. The affordable housing within Phases 2-9 is agreed to be within a range of 10% and 40%; the identified range as stated in the Adopted Area Action Plan (AAP).

The exact 'trigger' point for the viability reviews is agreed to be triggered by 150 remaining reserved matter applications within a Phase or a maximum of 9-months prior to commencement of the next development phase. The s106 agreement will also allow the development to continue at 10% affordable if there is a delay in the viability review being concluded. Any 'balance' of affordable housing would be 'picked up' by the remaining phase once the viability review is concluded. The affordable housing requirement will be linked to the phase and not to each specific development parcel; allowing the Consortium to trade wholly market or affordable development parcels.

A Phase will be classified as a number of dwellings, rather than as a number of identified development parcels. This will allow the Consortium the flexibility to bring the scheme forward as it evolves, rather than being restricted by a particular parcel phasing structure.

The general structure of the viability analysis is a residual appraisal, which generates a residual land value (RLV) which is compared with a benchmark land value (BLV). The original BLV was agreed at £125,000 per gross acre, but a reduced BLV of £100,000 per gross acre has now been accepted, albeit on a larger gross acreage. This revised approach has zero impact on the viability assessment, but assists the developer landowner negotiations from an equalisation perspective.

It is agreed that the BLV will be indexed equally with the Savills Land Index and the Halifax House Price Index (NSA), so that any increases in the general land market will be reflected in the BLV as the scheme progresses.

The simple viability premise is that, should the RLV exceed the BLV, a surplus is generated and the affordable housing is increased (up to 40% per phase) until the surplus is eroded to zero. If the RLV is less than the BLV a deficit will be illustrated, and the affordable housing will be reduced to erode the deficit to zero (with a minimum of 10% affordable delivered).

All revenues (market, affordable and non-residential) adopted within the appraisal analysis are agreed for the purposes of Phase 1. It is envisaged that the revenues to be included within the viability appraisal reviews for phases 2 - 9 will be largely informed from recent sales evidence from the previous development phase.

Standard construction costs are agreed to be included at the most recent BCIS figures for Estate Housing (Generally) and for Flats (Apartments) -1 to 2 storeys, adjusted to reflect the location weighting for Ashford.

On-top of the base BCIS figures, a net to gross adjustment of 15% is agreed to the apartments costs, intended to reflect allowances for communal areas and shared spaces within the apartment buildings. Allowances for plot external costs and contingency are included at 12% on-top of the base BCIS costs, plus an agreed extra-over build cost which presently equates to £8.66 per square foot. These extra-over costs are agreed to cover the quality charter in-line with Ashford design code aspirations.

For the purposes of the review mechanism, it is intended that the BCIS costs will simply be updated at the appropriate point with the latest BCIS data. The extra-over allowances are agreed as above, other than the extra-over cost which will essentially be index-linked to the base BCIS costs.

Market Housing Marketing costs are agreed at 3.5% of market housing gross development value (GDV). The cost of transferring the Affordable Housing to a registered provider (RP) is included a 0.5% of affordable GDV.

Technical fees are included at 7% of standard development costs

An allowance of £2,000 per dwelling is agreed reflecting the extra-over costs of compliance to Code for Sustainable Homes (CFSH) Level 4 within Phase 1. It is envisaged that the rate per dwelling is considered at each viability review, depending on the Code level requirement at that point in time and the cost of compliance.

Developer profit is agreed and included at 20% of market GDV, 6% of affordable GDV and 15% of any non-residential revenue (essentially a land-servicing/trading profit).

With regards to the cost plan, the infrastructure and s106 contributions have been agreed per phase, as reflected within the cost plan appended to the enclosed viability model. It is envisaged that the infrastructure element will be delivered exactly in-line with the cost plan phasing, regardless of whether the phase in question illustrates a deficit at the time of the viability review.

With regards to the s106 contributions, the Consortium is prepared to make the contributions in-line with the phase-timings identified within the agreed cost plan. However, if at a review point ABC wish

to bring forward a particular s106 items from a later phase, this is acceptable provided the phase in question shows a sufficient surplus (at 10% affordable) to 'absorb' the particular s106 item being moved.

It is agreed that the cost plan will be indexed linked with BCIS movement from the base cost, which is dated Q2 2014.

For the purposes of this viability model, Finance costs are calculated through the "straight-line" approach. It is worth noting that the Consortium have reduced the finance costs within the model by circa £36.3m from the previously agreed position to the current one. It was previously agreed that finance costs would be included at 4.5% of total costs. For the purposes of the review mechanism it is agreed that finance will be reflected at 3.0% of total costs for phases 2 to 9.

The updated model illustrates a whole site surplus of £279,725, which implies that affordable housing in excess of 10% will be delivered in the development phases where a surplus exists. The exact amount of affordable housing will be determined by the outlined review mechanism, between 10% and 40% affordable per phase, up to the current policy level of 30% for the whole scheme.

Where a deficit is illustrated in a development phase (such as Phase 1) the Consortium will deliver a minimum of 10% affordable, along with the agreed levels of infrastructure and s106 (see cost plan), potentially at a reduced profit where a deficit exists, as is the case in Phase 1.

The review mechanism is intended to be structured as simply as possible, with a limited amount of 'moving parts'. It is envisaged that the only inputs to be updated at the review points would be as follows:

- 1. Market revenues (to be evidenced from previous phase)
- 2. BCIS (to be updated with latest data)
- 3. Code Costs to be based on current requirements & cost rate
- 4. Indexation applied to:
  - a. Extra-over costs (linked with BCIS movement from base)
  - b. Infrastructure Cost Plan (BCIS)
  - c. BLV (linked equally to the Savills Land Price Index & the Halifax House Price Index)
  - d. Section 106 contributions (BCIS)

All other appraisal inputs are agreed as per the above. Subject to ABC acceptance of this proposal, it is envisaged that a review mechanism template will be tabled for agreement, in excel format.

I trust this is self-explanatory but would welcome any queries with this proposition

Kind regards

